

City of Alexandria, Virginia

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MEMORANDUM

DATE: FEBRUARY 19, 2003

TO: THE HONORABLE MAYOR AND MEMBERS OF CITY COUNCIL

FROM: PHILIP SUNDERLAND, CITY MANAGER 

SUBJECT: MONTHLY FINANCIAL REPORT FOR THE PERIOD ENDING
JANUARY 31, 2003

ISSUE: Receipt of the City's Monthly Financial Report for the period ending January 31, 2003.

RECOMMENDATION: That City Council receive the following Monthly Financial Report for the period ending January 31, 2003.

DISCUSSION: This report provides financial information on revenues and expenditures of the General Fund for the period July 1, 2002 through January 31, 2003. This report presents revenues and expenditures for the same period for Fiscal Year 2002 for comparative purposes (Attachments 1 and 2), and also provides a summary of selected economic indicators (Attachment 3) and the details of State revenue reductions to the City (Attachment 4). FY 2003 revenues through January 31, 2003, in the amount of \$196.7 million, represent an increase of 5.0 percent above last year. General Fund expenditures through the end of January total \$197.6 million, or 7.9 percent higher than expenditures at the same time last year.

It is early to project in detail how overall FY 2003 actual revenues will compare to budgeted revenues. Although this report reflects a change in projections for real property taxes and interest income as well as the expected shortfalls in some state revenues, total General Fund revenues cannot be projected with more specificity until the December holiday sales tax data have been received in mid to late February and business license returns due on March 1 have been tabulated. While collections for real estate will exceed budgeted growth expectations, other local taxes and State aid revenues remain in question. Economic reports from various organizations which collect and issue economic data, such as the U.S. Department of Labor, George Mason University, the Fairfax County government, and the office of the Secretary of Finance of the Commonwealth of Virginia, all indicate that the State and regional economies continue to not perform as desired largely due to higher unemployment and reduced consumer and business spending. City employment, office occupancy, dwelling unit sales and building permits are all lower than a year ago at this time. In general, these rates have improved since June 30, 2002, but not enough to equal or better the situation the City experienced in FY 2001. As a result, and as was the case in FY 2002, City staff will need to continue to monitor revenues very carefully in order to keep the City's budget in balance. However, because of concerns about the economy and the State revenue reductions, I have directed the non-public safety departments to develop a plan not to spend 3 percent of their FY 2003 operating budgets, and requested the public safety departments to plan not to spend 3 percent of their FY 2002 non-personnel budgets.

REVENUES (Attachment 1): As of January 31, 2003, actual General Fund revenues totaled \$196.7 million, an increase of \$9.4 million, or 5.0 percent, as compared to revenues for the same period last year. More than 98 percent of this increase is due to expected real estate tax collections, with only about 2 percent coming from other sources. Unless otherwise noted, revenues reflect normal trends.

Real Estate Taxes: Second half real estate taxes were due November 15. Revenues to date are \$9.2 million, or 11.6 percent, higher than collections at this time last year. As projected in the 2003 Budget, real estate billings for the second half calendar 2002 totaled \$90 million, or 12 percent higher than billings in the prior year. The difference between the revenue collected and amount billed relates to the timing of the collection of delinquent taxes. As discussed at the October City Council Retreat and at the January 14 City Council meeting, current real estate sales trends indicate that calendar year 2003 initially and conservatively projected tax base growth of 5 percent will be much higher than budgeted. The 2003 assessments, which have recently been released, indicate that assessments will increase by 19.93%, primarily reflecting the extraordinary demand for housing and historically low mortgage interest rates. As a result, real estate tax revenues will likely exceed the current budget, with the amount determined by the tax rate that is eventually set.

Personal Property Taxes: Personal property tax bills were due in October 2002. The FY 2003 Approved Budget includes a \$31.2 million revenue projection for tax revenue collected directly by the City (including \$15.8 million for vehicles and \$15.4 million for businesses) and includes an additional \$22.0 million of intergovernmental revenue that the City collects from the Commonwealth under the provisions of the Personal Property Tax Relief Act of 1998 (PPTRA). The State's share of the local personal property tax payment this year is 70.0 percent of most taxpayers' payments, which is the same as last year. The total for all budgeted revenues related to the personal property tax for FY 2003 is \$53.2 million.

Through January 31, the City has collected \$29.7 million in personal property tax revenue and has received reimbursement from the Commonwealth of \$21.1 million for total personal property tax receipts of \$50.8 million. This represents a \$1.2 million increase when compared to receipts collected at the same time last year. It appears that the total budgeted revenues related to the personal property (\$53.2 million) tax will be achieved. However, it is clear from the billings that the rate of assessment growth in the vehicle portion of the tax base has slowed from prior years.

Personal Property Tax (in millions)	Budget FY 2003	Actual to Date FY 2003	Actual to Date FY 2002
City share	\$ 31.2	\$ 29.7	\$ 29.3
Commonwealth reimbursement	<u>22.0</u>	<u>21.1</u>	<u>20.3</u>
Total	\$ 53.2	\$ 50.8	\$ 49.6

Local Sales and Use Taxes: Businesses remit sales tax to the Commonwealth within 30 days of the end of the month in which sales occurred. The Commonwealth wires the City's portion of the sales tax approximately one month later. Sales taxes received by the City in January represent revenues collected by merchants in November. Year-to-date revenues do not show a clear trend. For example, while August 2002 sales showed a 17 percent increase over August 2001 sales, November 2002 sales showed a 15 percent decrease. Sales tax collected by businesses in December but not received by the City until just a few days ago totaled \$2.7 million, or 19.4 percent higher than December of 2001. The abnormally wide swing in monthly tax collections can be contributed in part to late November sales being not remitted in November but being included with the December sales. It should be noted that sales tax reporting by companies and administration by the Virginia Department of Taxation make single month comparisons difficult. The more important statistic is that total sales tax collections by the City through mid-February are \$11.1 million, or 6.4% higher than last year.

Consumer Utility Taxes: Consumer utility taxes are collected by the utility companies one month after billing and are remitted to the City the following month. The consumer utility tax revenue in this report represents utility services provided to consumers through November.

City of Alexandria Consumer Utility Tax Receipts

Utility	FY 2003 Year to Date Receipts	FY 2002 Year to Date Receipts	Increase/ (Decrease)
Telephone - Tax on Local Services	3,332,806	\$3,299,626	\$33,180
Electricity	2,749,732	2,643,212	106,520
Water	1,023,992	1,006,506	17,486
Natural Gas	1,018,724	962,449	56,275

Business License Taxes: The City's business license tax is due March 1. Collections to date, in the amount of \$2.3 million, represent quarterly payments, filings by new businesses, payments on delinquent accounts, and a few early filers.

Transient Lodging Taxes: Transient lodging taxes are remitted to the City within one month after collections. Therefore, the revenue reflected in this report represents collections by hotels through December 2002. Collections total \$2.7 million, an increase of \$0.2 million or 9.6 percent over December 2001. However, since Reagan National Airport was closed for a period of time beginning on September 11, 2001, this large percentage increase through November 2002 was expected and was budgeted. The \$2.7 million collected to date remains less than the \$2.9 million collected for the same period in FY 2001 (two years ago). Full service and mid-range hotels experienced a slight increase in revenue compared to last year, but budget and extended stay hotels on average are still somewhat lower than last year.

Real Estate Recordation Taxes: Real estate recordation tax revenues are collected by the Clerk of the Circuit Court and remitted to the City the following month. Collections, in the amount of \$1.6 million, increased \$0.2 million, or 13.3 percent, over collections at this time last year. The increase is primarily attributable to residential refinancings due to continued historically low mortgage interest rates.

Other Local Taxes: This category includes bank franchise taxes, telecommunications right-of-way tax, cable TV franchise taxes, daily rental taxes and other miscellaneous taxes. The decrease in revenue to date represents a timing difference in the collection of telecommunications taxes and a decrease in the number of reported lines for E-911 taxes by Verizon. Staff is working with the telephone companies to determine the cause for the decrease in reported lines and whether or not the decrease in reported lines is accurate.

Revenue from the Federal Government: The City's General Fund revenues from the federal government are primarily for federal prisoner per diem. The City has billed \$3.0 million for housing federal prisoners through the period ending January 31, 2003. As of January 31, \$2.2 million has been received. The federal government generally pays the City for housing federal prisoners 45 to 60 days after the end of the billing period.

Revenue from the Commonwealth: The \$10.0 million in revenues received to date is \$0.3 million less than that received for the same period in FY 2002. This is due to State revenue reductions. FY 2003 State revenue reduction estimates estimated prior to General Assembly amendments for the City total \$1.1 million. Expected revenue losses include substantial reductions in per diem jail reimbursement, as well as in ABC/wine tax distributions. City departments impacted by the reductions have prepared savings plans which will identify spending reductions in FY 2003 to adjust to the loss of State revenue. Final State aid amounts will be determined as the General Assembly concludes its 2003 session. House and Senate budget proposals affecting the City are listed in Attachment 4.

Fines and Forfeitures: Increased revenues primarily represent collections for parking tickets and red light fees. These collections were lower in FY 2002 as a result of the events following September 11.

Licenses and Permits: Revenues decreased \$0.7 million, or 28.7 percent, below collections at this time last year. This decrease is attributable to fewer new residential and commercial building permits issued in FY 2003 than in FY 2002.

Charges for Services: Revenue for charges for services increased 4.8 percent as a result of Council action to increase the fees paid by the development community in order to better recover costs.

Revenue from Use of Money and Property: Year-to-date interest revenues decreased \$1.2 million compared to last fiscal year, largely due to declining market interest rates on City short-term investments. This large decrease in market interest rates is reflected in the federal fund rate reduction from 1.81 percent in January 2002 to 1.36 percent in January 2003. As a result, it is expected that interest revenues will fall significantly short of budget expectations in FY 2003.

Other Revenue: Other revenues include gifts and donations, damage recoveries and recovered costs.

EXPENDITURES (Attachment 2): As of January 31, 2003, actual General Fund expenditures totaled \$197.6 million, an increase of \$ 14.5 million, or 7.9 percent, over expenditures for the same period last year. The Approved General Fund Budget is 6.6 percent higher than FY 2002. Unless noted below, the increase in expenditures over that budgeted is attributable to budgeted expenditures for annual equipment replacement charges made at the beginning of the fiscal year and a budgeted increase in cash capital. Except as noted below, this expenditure pattern reflects the Approved FY 2003 Budget.

Judicial Administration: Expenditures represent the third quarter payments to regional organizations that provide legal, correctional and animal welfare and control services. In addition, the Sheriff's department continues to incur substantial overtime costs related to perimeter security at the Public Safety Center. The City is working to obtain federal funding for some or all of these costs.

Other Planning Activities: General Fund expenditures in this category reflect third quarter contribution payments to community agencies, and both semi-annual payments to the Alexandria Convention and Visitors Association.

City Attorney: Expenditures to date reflect outside legal fees which are budgeted in a non-department account and charged to the City Attorney's office. Staff will recommend an appropriations transfer in the context of the June Transfer Resolution to match these expenditures with budget authority.

Human Services: Expenditures reflect increased costs associated with providing child and youth services, particularly for the Comprehensive Services Act (CSA) program. This cost is planned to be covered by the Department of Human Services' reserves.

Recreation: Expenditures reflect seasonal employee costs incurred during the summer.

Schools: The School Administration has reported \$71.0 million in expenses through January 31, 2003. The City's General Fund share of total School Administration budgeted expenditures is approximately 77.8 percent of the total expenditures. This percentage was applied to total school disbursements to estimate school expenditures to date in the amount of \$55.2 million (i.e., 77.8 percent of \$71.0 million). The School Superintendent has also instituted a savings plan aimed at conserving current year budget dollars to the degree feasible.

Other Educational Activities: General Fund expenditures in this category reflect third quarter contribution payment to the Northern Virginia Community College.

Non-Departmental: General Fund expenditures in this category reflect the City's contributions to the closed public safety pension plan, senior citizens' rent relief, payment for liability insurance premiums, and the City's share of debt service on the Northern Virginia Transportation District bonds.

Cash Matches (MH/MR/SA, Human Services, Library and Miscellaneous Grants): To comply with grant awards, the City's share of funding is transferred from the General Fund to the Special Revenue Fund at the end of the fiscal year.

ATTACHMENTS:

Attachment 1 - Comparative Statement of Revenues

Attachment 2 - Comparative Statement of Expenditures & Transfers by Function

Attachment 3 - Selected Economic Indicators

Attachment 4 - State Budget Reductions Affecting the City of Alexandria: FY 2003

STAFF:

Mark Jinks, Assistant City Manager for Fiscal and Financial Affairs

D. A. Neckel, Director of Finance

Laura Triggs, Deputy Director of Finance/Comptroller

**CITY OF ALEXANDRIA, VIRGINIA
COMPARATIVE STATEMENT OF REVENUES
GENERAL FUND
FOR THE PERIODS ENDING JANUARY 31, 2003 AND JANUARY 31, 2002**

	FY2003 APPROVED BUDGET	FY2003 REVENUES THRU 01/31/03	% OF BUDGET	FY2002 REVENUES THRU 01/31/02
General Property Taxes				
Real Property Taxes.....	\$ 176,572,000	\$ 88,235,430	50.0%	\$ 79,038,084
Personal Property Taxes.....	31,184,000	29,733,695	95.3%	29,297,709
Penalties and Interest.....	1,100,000	957,516	87.0%	923,075
Total General Property Taxes	\$ 208,856,000	\$ 118,926,641		\$ 109,258,868
Other Local Taxes				
Local Sales and Use Taxes.....	\$ 21,300,000	\$ 8,380,410	39.3%	\$ 8,157,557
Consumer Utility Taxes.....	17,100,000	8,125,254	47.5%	7,911,793
Business License Taxes.....	21,900,000	2,252,068	10.3%	1,874,426
Transient Lodging Taxes.....	5,250,000	2,675,162	51.0%	2,441,576
Restaurant Meals Tax.....	8,700,000	4,212,614	48.4%	4,029,206
Tobacco Taxes.....	1,600,000	853,845	53.4%	820,068
Motor Vehicle License Tax.....	2,300,000	2,145,172	93.3%	2,114,394
Real Estate Recordation.....	1,500,000	1,634,473	109.0%	1,441,997
Other Local Taxes.....	4,468,000	1,212,931	27.1%	1,721,415
Total Other Local Taxes	\$ 84,118,000	\$ 31,491,929	37.4%	\$ 30,512,432
Intergovernmental Revenues				
Revenue from the Federal Government.....	\$ 4,380,000	\$ 2,229,035	50.9%	\$ 2,600,368
Personal Property Tax Relief from the Commonwealth.....	22,040,000	21,084,872	95.7%	20,264,522
Revenue from the Commonwealth.....	19,485,800	9,980,500	51.2%	10,306,943
Total Intergovernmental Revenues	\$ 45,905,800	\$ 33,294,407	72.5%	\$ 33,171,833
Other Governmental Revenues				
Fines and Forfeitures.....	\$ 3,882,000	\$ 2,353,420	60.6%	\$ 2,095,523
Licenses and Permits.....	4,000,000	1,754,582	43.9%	2,460,630
Charges for City Services.....	9,863,800	4,873,864	49.4%	4,648,983
Revenue from Use of Money & Property.....	6,550,500	3,596,691	54.9%	4,823,308
Other Revenue.....	929,480	359,920	38.7%	310,756
Total Other Governmental Revenues	\$ 25,225,780	\$ 12,938,477	51.3%	\$ 14,339,200
TOTAL REVENUE	\$ 364,105,580	\$ 196,651,454	54.0%	\$ 187,282,333
Appropriated Fund Balance				
General Fund.....	9,816,624	-	0.0%	-
Reappropriation of FY 2002 Encumbrances And Other Supplemental Appropriations.....	4,532,090	-	0.0%	-
TOTAL	\$ 378,454,294	\$ 196,651,454	52.0%	\$ 187,282,333

CITY OF ALEXANDRIA, VIRGINIA
COMPARATIVE STATEMENT OF EXPENDITURES & TRANSFERS BY FUNCTION
GENERAL FUND
FOR THE PERIODS ENDING JANUARY 31, 2003 AND JANUARY 31, 2002

FUNCTION	FY2003	FY2003	% OF	FY2002
	APPROVED BUDGET	EXPENDITURES THRU 01/31/03		BUDGET
Legislative & Executive.....	\$ 4,737,409	\$ 2,533,829	53.5%	\$ 2,378,521
Judicial Administration.....	\$ 26,587,007	\$ 16,669,249	62.7%	\$ 14,978,636
Staff Agencies				
Information Technology Services.....	\$ 6,463,714	\$ 2,994,216	46.3%	\$ 3,432,302
Management & Budget.....	913,849	410,491	44.9%	371,100
Finance.....	7,513,026	3,988,076	53.1%	3,801,752
Real Estate Assessment.....	980,950	459,857	46.9%	445,191
Personnel.....	2,285,897	1,253,400	54.8%	1,179,422
Planning & Zoning.....	3,466,384	1,772,982	51.1%	1,436,222
Other Planning Activities.....	2,194,945	1,936,367	88.2%	1,836,174
City Attorney.....	1,402,831	1,048,322	74.7%	913,485
Registrar.....	904,969	477,570	52.8%	482,918
General Services.....	9,060,617	5,459,391	60.3%	5,356,114
Total Staff Agencies	\$ 35,187,182	\$ 19,800,672	56.3%	\$ 19,254,680
Operating Agencies				
Transportation & Environmental Services.....	\$ 22,268,685	\$ 12,079,316	54.2%	\$ 11,191,404
Fire.....	26,772,124	16,199,448	60.5%	15,494,428
Police.....	37,962,793	22,696,458	59.8%	21,344,856
Transit Subsidies.....	3,688,778	1,695,769	46.0%	1,139,089
Housing.....	1,187,283	517,771	43.6%	453,322
Mental Health/Mental Retardation/				
Substance Abuse.....	601,688	414,109	68.8%	395,976
Health.....	7,169,160	3,478,545	48.5%	2,330,363
Human Services.....	7,088,476	4,354,294	61.4%	4,105,213
Historic Resources.....	2,247,776	1,270,503	56.5%	1,158,362
Recreation.....	15,054,261	9,117,661	60.6%	8,740,024
Total Operating Agencies	\$ 124,041,024	\$ 71,823,874	57.9%	\$ 66,353,037
Education				
Schools.....	\$ 115,329,680	\$ 55,233,324	47.9%	\$ 51,481,288
Other Educational Activities.....	13,246	9,935	75.0%	9,692
Total Education	\$ 115,342,926	\$ 55,243,259	47.9%	\$ 51,490,980
Capital, Debt Service and Miscellaneous				
Debt Service.....	\$ 17,739,094	\$ 10,932,591	61.6%	\$ 11,260,364
Non-Departmental.....	7,593,250	3,584,978	47.2%	2,965,478
Cash Capital.....	14,200,000	14,200,000	100.0%	12,020,000
Contingent Reserves.....	900,000	-	-	-
Total Capital, Debt Service and Miscellaneous	\$ 40,432,344	\$ 28,717,569	71.0%	\$ 26,245,842
TOTAL EXPENDITURES	\$ 346,327,892	\$ 194,788,452	56.2%	\$ 180,701,696
Cash Match (Mental Health/Mental Retardation/ Substance Abuse, Human Services and Library)				
Transfers to the Special Revenue Fund.....	27,292,202	-	0.0%	-
Transfer to DASH.....	4,834,200	2,818,339	58.3%	2,380,290
TOTAL EXPENDITURES & TRANSFERS	\$ 378,454,294	\$ 197,606,791	52.2%	\$ 183,081,986

**CITY OF ALEXANDRIA
SELECTED ECONOMIC INDICATORS**

	<u>Current Year</u>	<u>Prior Year</u>	<u>Percent Change</u>
<u>Consumer Price Index (CPI-U)</u> for the Washington-Baltimore, DC-MD-VA-WV Area (As of November 30, 2002) (Source: Published bi-monthly by United States Department of Labor, Bureau of Labor Statistics)	114.0	110.9	+2.8%
<u>Unemployment Rates</u>			
Alexandria	2.8%	3.9%	-28%
Virginia (As of December 31, 2002) (Source: United States Department of Labor, Bureau of Labor Statistics)	3.6%	4.2%	-14%
United States (As of January 31, 2003) (Source: United States Department of Labor, Bureau of Labor Statistics)	5.7%	5.6%	+2%
<u>Interest Rates</u> (As of January 31, 2003)			
Prime Rate	4.25%	4.75%	-11%
Federal Fund Rate (Source: SunTrust Economic Monitor)	1.36%	1.81%	-25%
<u>New Business Licenses</u> (During January) (Source: Finance Department, Business Tax Branch)	86	102	-16%
<u>Office Vacancy Rates</u> (As of September 30, 2002)			
Alexandria	10.7%	8.6%	+24%
Northern Virginia	16.9%	11.0%	+54%
Washington DC Metro Area (Source: Grubb & Ellis)	12.8%	8.6%	+49%
<u>New Commercial Construction</u> (As of December 31, 2002)			
Number of New Building Permits	7	11	-36%
Value of New Building Permits (Source: Fire Department Code Enforcement Bureau)	\$76.5 million	\$33.1 million	+131%
<u>Residential Real Estate Indicators</u> (for the twelve months ended September 30, 2002)			
Residential Dwelling Units Sold	2,890	3,092	-7%
Average Residential Sales Price (Source: Department of Real Estate Assessments)	\$278,532	\$246,914	+13%

Program	Governor's Budget	House Proposal	Senate Proposal	Comments
1. Federal Prisoner Per Diem Funds	Exempts City from sharing federal per diem funds with State	Revert \$1.09M annually of City per diem receipts to the State	Proposes no sharing of federal per diems with State	House (but not Senate) is seeking \$20 per prisoner day of federal per diem payments to City. Federal per diem payments are currently \$93.92 per prisoner per day.
2. HB 599	\$6,110,429 (03) \$6,300,000 (04 est.)	\$5,935,230 (03) \$5,935,230 (04)	\$5,947,100 (03) \$6,128,000 (04 est.)	House proposes nearly \$200,000 less than Governor in HB 599 funding for City in FY 04.
3. Arlandria Clinic	\$95,625	\$95,625	\$95,625	House proposes funding the Clinic as a "special project," which means it is not built into the State budget, and will have to seek special funding each biennium.
4. Salary Increases for state-supported local employees	No increases proposed	Proposes 2.5% increase, Dec/03	Proposes 2% increase, Dec/03	
5. Salary increases for teachers	No increases proposed	No increases proposed	Proposes \$61,166 in salary increases for teachers	
6. Alexandria City Public Schools	Proposes only technical changes, due to changes in sales tax revenues and population	03: (\$17,999) 04: \$104,072	03: (\$17,999) 04: \$110,167	Changes in both House and Senate are supposed to be due entirely to decreased student population and changes to sales tax revenue distributions; it is unclear why there is a \$6,000 difference in FY04.
7. Litter Control	Eliminates state funding	Accepts Governor's recommendation to eliminate funding	restored funding	City is receiving approximately \$15,869 from the state for this program in the current fiscal year.
8. Project Discovery	Provides \$849,060	Eliminates all state funding	Accepts Governor's recommendation	
9. State-Local Hospitalization Program	No changes proposed	Increases local share from 25% to 27%	No changes proposed	Decreases state (and increases local) funding statewide by \$367,000; unable to determine precise impact on City
10. Payments to Treasurers & Commissioners of Rev. (City Finance Department)	No further reductions below October proposals	Proposes further reductions of \$4.7M in 04	Accepts Governor's recommendation	House proposal eliminates state funding for localities to assist residents in filing State tax returns.

Program	Governor's Budget	House Proposal	Senate Proposal	Comments
11. Payments to Commonwealth's Attorneys	In October, proposed 7% reduction; in December, lowered this to 5%	Accepts Governor's December recommendation	Proposes 7% reduction in 03, and 5% in 04	The Governor and House propose a reduction of \$42,400 each year; the Senate proposes a reduction of approximately \$59,360 in 03, and \$42,400 in 04.
12. Governor to give priority to various increases in child day care funding as he prepares next biennial budget	Not in Governor's proposed budget	Language not included in House proposal	Language included in Senate proposal	City sought this amendment as part of City Package.
13. Homeless Programs	Proposes no new funding	Proposes no new funding	Recommends \$900,000 statewide in additional funding	\$383,868
14. Mental retardation waivers	Proposes no new funding	Adds funding for 150 additional waiver slots for mentally retarded persons statewide	Adds funding for 175 additional waiver slots for mentally retarded persons statewide	Unable to determine how many Alexandrians would directly benefit.
15. TANF (Temporary Assistance for Needy Families)	No significant amendments	Reduces TANF funding by 15% for a number of programs, including domestic violence, homeless assistance, and Healthy Families	No significant amendments	The City's domestic violence program will lose \$8,000 as a result of the TANF reductions. These TANF funds pay for 25% of a social worker's salary, plus half her benefits, as well as a full-time volunteer coordinator. The social worker is the primary worker for all TANF-eligible shelter clients (which make up 80% of the shelter clients).
16. Fines for speeding tickets	Does not address this issue	Directs a portion (\$2 of each \$5) of fines imposed by localities for violating a local speeding ordinance where the posted limit is 55 mph or more (I-395 & 495) to the State Literary Fund	Does not address this issue	The purpose of the State Literary Fund is to make low-interest loans to school divisions in less affluent localities, but it is also used by the General Assembly to fund teacher retirement costs and other education costs when state revenues are down. This is expected to have minimal fiscal impact on the City, since City Police charge very few drivers with speeding on the interstate.
17. VA CARES (pre/post incarceration services)	Asked to add \$438,274	Did not add funds	Did not add funds	Governor proposed funding needed for federal match; since neither house accepted this recommendation, the match funding will not be appropriated.