

City of Alexandria, Virginia

MEMORANDUM

DATE: MARCH 7, 2003

TO: ALL DEPARTMENT HEADS (DISTRIBUTION D)

FROM: MILDRILYN STEPHENS DAVIS, DIRECTOR, OFFICE OF HOUSING *msd*

SUBJECT: NINTH ANNUAL HOMEOWNERSHIP FAIR, SATURDAY,
MARCH 29, 2003

On Saturday, March 29, the City of Alexandria will sponsor its Ninth Annual Homeownership Fair to offer members of our community information on how they can purchase their own home. The event will take place at T.C. Williams High School, 3330 King Street, from 9:30 a.m. to 1:00 p.m.

We are requesting your help in encouraging potential homebuyers among your employees to attend this event. Approximately 60% of Alexandria households are renters, and the City strongly desires to encourage as many of them as possible to become homeowners. Please distribute the enclosed information telling about this important opportunity to your employees, and post a copy on your office bulletin board.

Lenders and real estate professionals will be at the Fair to meet directly with potential homebuyers on affordable housing options. Representatives from the City's homeownership counseling agency, Housing Counseling Services, will be available to pre-screen interested persons for the City's homeownership programs and schedule them for a pre-purchase orientation workshop. The Fair will also feature seminars on the homebuying process, financing (including housing assistance programs), and credit issues.

Fair attendees can apply for on-the-spot mortgage pre-qualifications and receive a response the same day. Listings of affordable homes currently on the market will be available from local real estate professionals. Free parking for participants is available in the school parking lots, and overflow parking will be available at additional locations (see attached map).

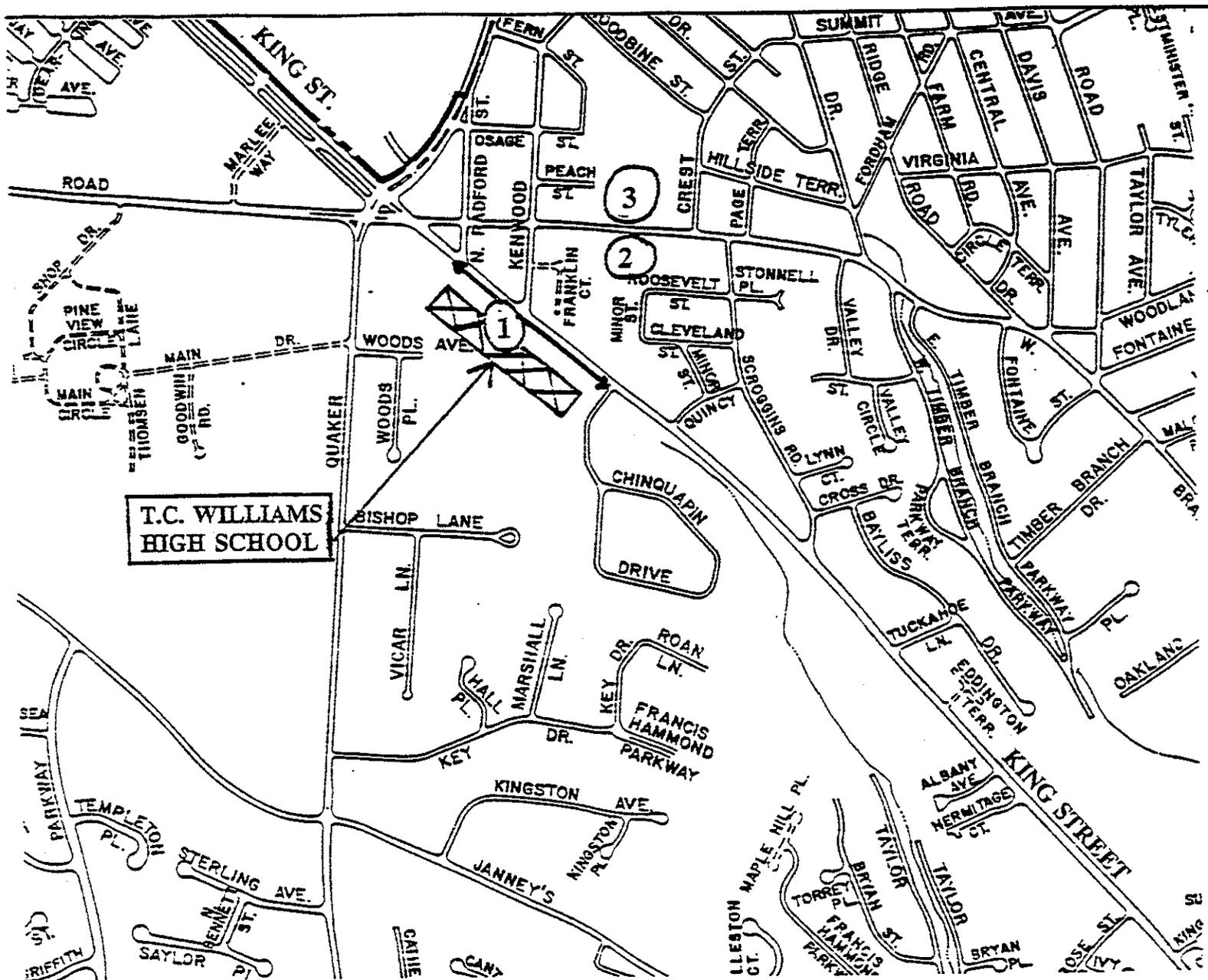
We hope you will encourage your employees to take advantage of the wealth of information that will be available at the City's Homeownership Fair. Thank you for your assistance.

Enclosures

Overflow Parking Sites for Ninth Annual Homeownership Fair

Saturday, March 29, 2003

T. C. Williams, H.S., 3330 King Street, Alexandria, VA



1. On-street parking, one lane on south side between N. Radford St. & Chinquapin Drive.
2. Masonic Lodge parking lot (approx. 400 spaces between Crest St. and Kenwood Ave. on south side of Braddock Road.
3. Blessed Sacrament Church parking lot (approx. 200 spaces) between Crest St. and Kenwood Ave. on the north side of Braddock Rd.