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| EXHIBIT NO. | _ | | 1 | |

City of Alexandria, Virginia

MEMORANDUM

DATE:

OCTOBER 26, 2010

TO:

THE HONORABLE MAYOR AND MEMBERS OF CITY COUNCIL

FROM:

JAMES K. HARTMANN, CITY MANAGER

SUBJECT:

LISTINGS OF DELINQUENT TAXES: AUTHORIZATION TO ADVERTISE THE LISTINGS AND WRITE OFF BALANCES LESS

THAN TWENTY DOLLARS

ISSUE: Authorization to publish the listings of delinquent taxes and write off balances less than twenty dollars.

RECOMMENDATION: That City Council:

- **(1)** Receive the listings of delinquent local property taxes;
- (2) Authorize that those parts of the delinquent real estate and personal property tax listings deemed advisable by the Director of Finance be published in the newspaper and on the City of Alexandria website; and
- (3) Authorize the Director of Finance to write off uncollected tax balances less than twenty dollars each for which the Director of Finance has determined that the cost of collecting such balances would exceed the recoverable amount, provided that the Director of Finance will not include any balance for which she has reason to believe the taxpayer has intentionally paid less than the amount due and owed.

BACKGROUND: Code of Virginia §58.1-3924 provides for the Director of Finance to present City Council with listings of delinquent local property taxes annually. To meet this provision, the Director of Finance compiles the following types of listings of delinquent taxes as of June 30:

- 1. A list of delinquent real estate taxes;
- List(s) of delinquent personal property taxes; 2.
- List(s) of delinquent property taxes amounting to less than twenty dollars 3. for which no bills were sent; and

4. List(s) of the uncollected balances of previously billed property taxes for which the Director of Finance has determined the cost of collecting such balances would exceed the recoverable amount, provided that the Director of Finance will not include any balance for which she has reason to believe the taxpayer has purposely paid less than the amount due and owed.

These lists are also available for public inspection during normal business hours in the Director of Finance's Office, City Hall, Suite 1600.

<u>DISCUSSION</u>: The Finance Department has compiled seven lists of various categories of delinquent City taxes and associated penalties, interest and fees. Summary data for lists 1 through 4 can be found in Table I. Summary data for lists 5 through 7 can be found in Table II.

- List 1 Listing of Real Estate Taxes for 2005 through 2009 Delinquent as of June 30, 2010.
- List 2 Listing of Individual Personal Property Taxes for 2005 through 2009 Delinquent as of June 30, 2010.
- List 3 Listing of Personal Property Taxes on Business Vehicles for 2005 through 2009 Delinquent as of June 30, 2010.
- List 4 Listing of Business Personal Property Taxes for 2005 through 2009 Delinquent as of June 30, 2010.
- List 5 Listing of Uncollected Individual Personal Property Taxes for 2005 through 2009 Amounting to Twenty Dollars or Less as of June 30, 2010.
- List 6 Listing of Uncollected Personal Property Taxes on Business Vehicles for 2005 through 2009 Amounting to Twenty Dollars or Less as of June 30, 2010.
- List 7 Listing of Uncollected Business Personal Property Taxes for 2005 through 2009 Amounting to Twenty Dollars or Less Each as of June 30, 2010.

Table I

Delinquent Real Estate and Personal Property Taxes for 2005-2009

As of June 30, 2010

(Amounts in millions)

| | | Tax | Taxes | Percentage | Taxes | Total |
|---------------|---|-----------|-----------|------------|-------|-------|
| List Tax Type | | Levied | Collected | Collected | due | due |
| 1 | Real Estate | \$1,402.3 | \$1,400.7 | 99.9% | \$1.6 | \$2.1 |
| 2 | Individual Vehicle Personal Property | \$205.7 | \$203.51 | 98.9% | \$1.8 | \$2.9 |
| | Business Personal | \$203.7 | \$203.31 | 98.9% | \$1.0 | \$2.9 |
| 3 & 4 | Property | \$65.1 | \$ 60.7 | 93.4% | \$4.4 | \$5.5 |

Table II

Delinquent Personal Property Taxes For 2005-2009
Tax amounts less than \$20

| | Total Tax Due | Number of Taxpayers | Average Balance Due |
|--------------------------|------------------|------------------------|------------------------|
| Individual Vehicle | | | |
| Personal Property | \$9,116 | 991 | \$9 |
| Business Vehicles | \$88 | 5 | \$18 |
| Other Business | | | |
| Personal Property | \$253 | 28 | \$9 |

Summary of Real Estate Tax Collection Statistics: As showed in Table I, the Finance Department has collected \$1.4 billion, or 99.9 percent, of the real estate taxes levied for tax years 2005 through 2009. The "Top Twenty" delinquent real estate taxpayers comprise \$0.8 million or 38 percent of the total delinquency (Attachment I).

The Finance Department uses a variety of tools to monitor and collect delinquent taxes. In FY 2010, these tools included delinquency notifications, field visits to taxpayers' homes and businesses, and summonses issued to delinquent taxpayers as well as rent liens, bank liens, and Circuit Court liens placed against several property owners. The Department is also working with the City Attorney's Office to initiate formal judicial sale procedures against several delinquent taxpayers. The City uses this option cautiously as it has not wanted to have low-income elderly or disabled persons lose their housing due to a judicial sale. At times, merely proceeding with the judicial sale process triggers either the property owner or the mortgage holder to pay the taxes due. Real estate taxes on a property must be delinquent for three years before a Virginia locality can initiate a judicial sale.

While staff have seen some increase in bankruptcies and foreclosures, collection efforts resulted in 10 property owners appearing on last year's "Top Twenty" list having sufficiently satisfied their tax obligations to avoid inclusion in this year's "Top Twenty" listing, paying a total of \$0.2 million in taxes, penalty and interest. In addition, four taxpayers from this year's "Top Twenty" list have arranged payment plans for \$0.1 million in delinquent real estate taxes, penalty and interest. Of the remaining taxpayers, two are in bankruptcy (\$0.3 million), two are in foreclosure, and staff is actively working with the City Attorney's office on six other cases.

To preserve the City's interest in the collection of delinquent real estate taxes, Virginia Code §58.1-3930 provides that a lien be automatically placed (by operation of law) on property with outstanding real estate taxes. This tax lien is a claim by the City for payment of the tax debt and begins on the day following the tax payment due date. The lien is recorded against delinquent properties on the City's computerized Real Estate Land Records System and remains in effect until the outstanding taxes, penalties and interest have been paid in full. An automatic lien ensures that the City will collect any delinquent real estate taxes when the owner sells the property or applies for a mortgage.

The City also places liens at Circuit Court for real estate taxes delinquent for three or more years. By recording the lien at the Circuit Court, the City ensures that the property owner cannot sell the property until all delinquent taxes are paid in full.

Summary of Vehicle Personal Property Tax Collection Statistics: As shown in Table I, the Finance Department has collected \$203.5 million, or 98.9 percent, of the vehicle personal property taxes levied for tax years 2005 through 2009.

Because a relatively large portion of the City's population is very transient, collecting personal property taxes on vehicles is far more challenging than collecting real estate taxes. In July, the City issued over 105,000 annual personal property tax bills for vehicles. On average, approximately 25 percent of the vehicles billed each year are new additions to the tax rolls. A comparable number of vehicles leave the City in that period. In many instances, the City was not notified of the move.

In order to ensure that taxpayers pay any taxes owed, the City retains billing records and sends bills until the City is notified by the taxpayer or by the Department of Motor Vehicles (DMV) that a vehicle is no longer taxable in the City. In accordance with the Code of Virginia, the City must cease collections of vehicle personal property taxes after five years, except in certain limited cases where the taxes have been reduced to judgment or there has been a judgment lien resulting from a suit to collect the taxes.

Summary of Business Personal Property Tax Collection Statistics: As shown in Table I, the Finance Department has collected \$60.7 million, or 93.4 percent, of the business personal property taxes levied for tax years 2005 through 2009. Of the \$5.5 million total business personal property tax delinquency, approximately 97 percent was derived from statutory billings. Attachment II discusses the statutory billing process used by the City.

Publishing List of Delinquent Taxpayers: The threat of publishing a delinquent taxpayer's name in the newspaper and on the City's website is one of the Finance Department's most effective collection tools. All delinquency listings will be checked prior to publication and adjusted for tax payments made between June 30 and the publication date. If the taxes are paid in full by the time of publication, the property owner's name or the name of the business will not be published in the newspaper or listed on the City's website. Names of individuals or businesses that have received tax adjustments, declared bankruptcy, filed tax exemption appeals, appealed the tax assessment or entered into formal payment arrangements with the City will not be published or listed. In addition, names of businesses that received a statutory billing or ceased operations in the City will not be published or listed. Within the framework described above, the Finance Department is requesting that City Council authorize publication of those portions of the real estate tax and personal property tax listings deemed advisable by the Director, specifically for taxpayers who have a delinquent balance of \$1,000 or greater.

<u>FISCAL IMPACT</u>: Delinquent tax collection efforts resulted in \$2.2 million in revenue in FY 2010. With a slightly lower overall tax assessment in FY 2010, collections for FY 2011 may be slightly lower.

ATTACHMENTS:

Attachment I – Top Twenty Delinquent Real Estate Taxpayers for Tax Years 2009 and prior as of October 19, 2010
Attachment II – Statutory Billing Process

STAFF:

Bruce Johnson, Chief Financial Officer Laura B. Triggs, Director of Finance David Clark, Assistant Director of Finance/Treasury Debbie Kidd, Assistance Director of Finance/Revenue

CITY OF ALEXANDRIA, VIRGINIA TOP TWENTY DELINQUENT REAL ESTATE TAXPAYERS TAX YEAR 2009 AND PRIOR

AS OF OCTOBER 19, 2010

AMOUNT OWED

| | TAX, PENALTY | | NUM. | | On |
|----|-------------------|--|---------|--|-----------|
| | REFUSE & INTEREST | TAXPAYER NAME | PARCELS | PARCEL LOCATION(S) | 2009 List |
| 1 | \$258,310 | **DIAMOND ALEXANDRIA LLC | 127 | VARIOUS | No |
| 2 | \$46,525 | ***MARPECH INVESTMENT GROUP LC | 3 | 3120, 3124, & 3128 COLVIN STREET | Yes |
| 3 | \$39,350 | **SHAIKH, SHABBIR | 2 | 1313 & 1333 NORTH QUAKER LANE | Yes |
| 4 | \$36,613 | ***1007 LLC | 4 | 1007 FRANKLIN STREET & 621, 623, 631 S. PATRICK STREET | Yes |
| 5 | \$36,041 | □717 NSA LLC | 1 | 717 NORTH SAINT ASAPH STREET | No |
| 6 | \$34,286 | □SOLOVYOW, VERA | 1 | 107 SOUTH LEE STREET | Yes |
| 7 | \$32,395 | □BRANCH BANKING AND TRUST COMPANY 1 | 4 | 3000, 3006, 3012, & 3012A DUKE STREET | No |
| 8 | \$29,566 | *SISSON, SARAH R AND MAE E LIFE EST | 1 | 713 SOUTH LEE STREET | Yes |
| 9 | \$29,356 | *OWEN, JUANITA LYLES AND THOMAS L | 1 | 4410 DUKE STREET | Yes |
| 10 | \$28,396 | DANIEL OCONNELLS VIRGINIA HOLDINGS LLC | 1 | 112 KING STREET | No |
| 11 | \$22,286 | □FILMAC, LLC | 2 | 117 & 121 NORTH HENRY STREET | No |
| 12 | \$21,233 | ***CRUZ, EMMA J. | 1 | 524 NORTH PAXTON STREET | Yes_ |
| 13 | \$20,697 | □LASKA, RICHARD M. OR MARCIA H LASKA | 1 | 622 BEVERLEY DRIVE | No |
| 14 | \$19,540 | □EHLERS, MARY I. | 1 | 121 SOUTH FAIRFAX STREET | No |
| 15 | \$19,102 | ***HARRISON, FLOYD W. JR | 1_ | 5183 SEMINARY ROAD | Yes |
| 16 | \$17,877 | ***SMITH STEPHANIE WINSTEAD REBA | 1 | 409 EAST MASON AVENUE | No |
| 17 | \$17,003 | *ETTINGER, PHILLIP, P. | 1 | 5183 SEMINARY ROAD | Yes |
| 18 | \$16,402 | *MCDONALD, ODELLA, P. | 2 | 1204 POWHATAN STREET & 1106 COLONIAL AVENUE | Yes |
| 19 | \$16,688 | ***HARMAN, CYNTHIA | 1 | 628 NORTH ALFRED STREET | No |
| 20 | \$15,916 | □WAGONWORK CAPITAL INVESTMENTS LLC | 2 | 417 & 419 CLIFFORD AVENUE | No |
| | \$757,582.00 | | 158 | | |

^{*} Indicates that taxpayer has a current payment plan

^{**} Indicates that the taxpayer has filed for bankruptcy

^{***} Indicates that the file has been turned over to the City Attorney

^{****} Indicates that property is in foreclosure

[☐] Indicates Finance Dept. in-house collection activity

¹ Bank acquired Generous George's Property

Statutory Billing Process for Business Personal Property Tax

Business personal property taxes are based on tax returns filed by businesses. While the vast majority of City businesses fulfill their business personal property tax obligations, some businesses do not. When a business fails to file a business personal property tax return, the Code of Virginia allows the City to levy and then send an estimated bill for business personal property tax for tangible property owned or leased in the City. These estimated bills are called "statutory assessments." Staff uses a variety of techniques to prepare these statutory assessments.

The following table outlines the estimated tangible personal property assessments for which non-filing businesses are billed when a prior year return is not available for estimate.

| Gross Receipts | Business Property Assessment Used for Billing |
|--------------------------|---|
| \$500,000 or Less | \$75,000 |
| \$500,001 to \$1,000,000 | \$100,000 |
| \$1,000,001 and Greater | \$150,000 |

^{*}Other methods used to conduct statutory assessments, including estimates based on prior year returns, result in different assessments.

Because these billings are an estimate at the time personal property taxes are levied, statutory assessments may artificially increase the amount of delinquent outstanding taxes compared to what is ultimately due and payable. While this statutory billing process reduces the overall collection rate based on these estimates, actual collections are higher than if no estimated assessment were levied and billed.

In FY 2010, staff billed approximately \$8.5 million in estimated, or statutory, business personal property taxes on businesses that failed to file a return. This represents about one third of the total assessment. Out of these statutory billings, the City received \$2.9 million or approximately 35.3 percent of the amount billed. This represents an annual revenue source that the City would not have received if it did not issue these estimated, or statutory, bills. Based on prior year collection patterns, approximately 80 percent of the remaining \$5.5 million in delinquent business personal property taxes will be reduced for statutory adjustments, leading to a similar reduction in penalties and interest. For the current year, staff has levied \$4.5 million in estimated statutory business personal property taxes.