

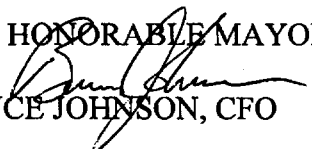
City of Alexandria, Virginia  

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## MEMORANDUM

DATE: NOVEMBER 4, 2010

TO: THE HONORABLE MAYOR AND MEMBERS OF CITY COUNCIL

FROM:  BRUCE JOHNSON, CFO

SUBJECT: CONTRACT/CONSULTANT AND TRAVEL AND EDUCATION MATERIALS FOR THE NOVEMBER 8, 2010 BUDGET WORK SESSION

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The following is background information regarding the City non-personnel costs agenda item of the Monday, November 8, 2010 budget work session. It pertains specifically to the contractual services (including consultants) and travel and education expenditures.

At the conclusion of the FY 2011 budget process, Council directed OMB to report on contract and travel and education expenditures in preparation for the FY 2012 budget. OMB's findings will be presented at the Monday work session. The following information is provided as background in preparation for that discussion. There are many pieces of information and data here, but the highlights of the findings to be presented on Monday are (1) nearly one-half of the City's contract expenditures provide services directly to the community on behalf of the City government, (2) consultant spending totaled \$2.8 million and is 6.3% of the total spent on contractual services, and (3) contract and travel and education expenditures have steadily decreased in recent years.

**FY 2010 Contract Expenditures**

The City spent \$45.1 million on contractual services in all operating funds in FY 2010 (contract spending on capital projects is not included since nearly all capital projects are implemented through contracts). Contractual services is a category of expenditures that generally includes professional services such as legal, accounting, and medical services; temporary employees; consulting; and outsourcing of services such as construction, health services, landscaping, and computer support.

In total, expenditures identified as providing a direct service to the community comprised \$22.0 million, or 48.7%, of the City spending on contractors. Some examples of these expenditures include street repairs by construction contractors; disposal of residential refuse at the Waste-to-Energy plant; landscaping in public spaces; contract health

services provided to clients through the Health Department, Human Services, and Mental Health/Mental Retardation/Substance Abuse; Recreation class instructors; inmate food and medical service at the Adult Detention Center; and Paratransit taxi and van trips.

Internal support to the City government comprised \$12.5 million, or 27.8%, of contractual expenditures in FY 2010. Some examples include software licenses and maintenance agreements, temporary office support, public safety pre-employment screening and background checks, printing of tax bills and real estate assessment notices, outsourced vehicle repairs, custodial and security services at City facilities, efficiency /best practice and other organizational assessment studies, small area planning and transportation studies, and outside legal assistance.

During the December 2009 and February 2010 snow emergencies, the City spent \$3.8 million, or 8.5% of total contract expenditures, on contractors that provided direct service to the community and internal support to the City. Most of the expenditures were direct services such as snow plowing and tree removal, but some included helping to clear City facilities and after-action emergency planning and grant management assistance.

The City also contributes a salary supplement for state employees at the Health Department in order to compensate for Northern Virginia's higher cost of living and to make their pay consistent with City employees in the same department. This cost \$4.1 million, or 9.0% of total expenditures, in FY 2010. Even though these expenditures are charged to contractual services accounting codes, because technically these are not City employees, these charges more accurately reflect compensation.

The remaining \$2.7 million, or 6.0%, of expenditures were not classified. As a necessity for completing the project in a timely manner, staff reviewed and classified only the payments made to vendors that received more than \$10,000 from the City in FY 2010. This resulted in an analysis of approximately 340 vendors encompassing \$42.4 million, or 94.0%, of all expenditures. Since each of the unclassified \$2,685,888 expenditures were to vendors receiving less than \$10,000, it would require the analysis of payments made to at least 268 more vendors in order to classify the remaining 6.0% of expenditures.

Attachment 1 displays the FY 2010 contractual services expenditures by department and classification as either direct service to the community or internal support to the City and by subcategories within each class.

Attachment 2 is a department-by-department list of contractual services expenditures including the vendor name, amount paid, a description of the service provided, and the subcategory into which it was classified.

Because some of the discussion regarding contractors during the FY 2011 budget process focused specifically on consultants, a list of the vendors from Attachment 2 that might be considered consultants is provided as Attachment 3. There is no universally accepted definition for the term consultant, so for the purpose of this report it is generally

understood to mean an individual or firm that advises staff on a course of action but does not have primary responsibility for implementing the action. Examples include organizational assessments, transportation and land use plans, financial advising, program recommendations, and process improvements. In FY 2010, the City spent \$2.8 million on these types of services. The specific projects undertaken in FY 2010 are displayed in Attachment 3.

#### **Expenditure History FY 2007 – FY 2010 with the FY 2011 Budget**

From FY 2007 to FY 2010, City all funds expenditures on contractors decreased by \$9.1 million, or 16.8%. When transit services and snow costs are removed, the City's other contractual expenditures decrease by \$12.6 million, or 25.5% over the same period. The amount budgeted for contractual service in FY 2011 is \$2.7 million, or 6.0%, less than FY 2010 actual services. With transit and snow expenditures removed, the difference is \$0.6 million, or 1.7%.

Attachment 4 is a table of actual all funds contractual services expenditures in FY 2007 through FY 2010 and the approved budget for FY 2011 by department.

As previously mentioned, a presentation on this area of expenditures will be included in Monday's work session. A complete presentation will be distributed in advance of that meeting.

#### **Travel & Education Expenditures**

In addition to contract expenditures, Council requested information on City travel and education spending. The Monday worksession will also include a presentation on this area of expenditure. Travel and education have been significantly curtailed in recent years, in part as a response to the economic recession and in part due to efficiency improvements, such as web-based and in-house training. As a result, General Fund expenditures decreased by over \$335,023, or 38.3%, from FY 2008 to FY 2010 and all funds expenditures decreased by \$573,454, or 38.8%, over the same period.

Attachment 5 includes budgeted and actual travel and education expenditures for FY 2008 through FY 2010 and budgeted expenditures for FY 2011. A full presentation will be distributed in advance of the work session.

If you have any questions in the meantime, please contact Morgan Routt in OMB at 703-746-3743.

CC: James K. Hartmann, City Manager  
Morgan Routt, Assistant Director, OMB

Department	Services Provided to the Community by Contractors										
	ACVA & AEDP Contributions	City Parking Garage & Lot Operations Contract	T&ES Infrastructure Construction & Maintenance	Curbside Recycling & Refuse Disposal at WTE Plant	Water Quality Testing & Management	Urban Forestry & Landscaping in Public Spaces	Public Health & Human Services	RPCA Sports Leagues, Classes & Programs	Detention Center Operation & Inmate Food & Healthcare	Affordable Housing	Transit Operations
T&ES			4,053,548	2,762,252	104,329						
Transit											5,937,144
Non-Departmental	142,150										42,021
Health							459,730				
Sheriff							25,264		3,219,435		
General Services		996,237									
Finance											
MHMRSA							1,103,969				
RPCA						1,059,484	18,439	246,696			
Fire/Code							388,173				
Human Services							1,017,626				
ITS											
Organization-wide*											
Police											
Planning & Zoning											
City Attorney											
Housing										336,132	
Human Resources											
Historic Alexandria											
Procurement											
Real Estate Assessment											
Clerk of the Courts*											
Registrar*											
Office on Women*											
Circuit Court*											
Court Services Unit*							16,660				
Citizen Assistance*							31,106				
General District Court*											
OMB*											
Human Svcs Contributions*							21,250				
Human Rights											
City Council											
Law Library											
Commonwealth Attorney											
City Clerk											
Other Public Safety											
Communications											
Emergency Communications											
JDR Court											
City Manager's Office											
Library											
TOTAL	142,150	996,237	4,053,548	2,762,252	104,329	1,059,484	3,082,217	246,696	3,219,435	336,132	5,979,165

\* Departments identified by an asterisk (\*) are presented under "Other Departments" in Attachment 3 due to the relatively small number of vendors listed.

Services Provided to the City Government by Contractors												
Department	Information Technology Licenses & Support	Other Administrative Support	City-wide Human Resource Services	Print Services & Publications	Fleet Operations & Maintenance	Facility Leases, Operations & Maintenance	Organizational Assessments	Transportation & Land Use Planning Studies	Legal Services	Financial Services	Design & Engineering Services for Construction Projects	Specialty Services
T&ES	156,139					42,590		568,440			91,822	114,844
Transit	23,304											
Non-Departmental	312,408		196,893			30,000	269,163		17,365	13,000		
Health						74,488						
Sheriff	24,909	77,443							11,695			
General Services	20,174	81,198		28,135	175,609	1,033,943						
Finance	623,699			122,497						1,463,931		
MHMRSA	40,454					428,413	71,321			11,568		
RPCA	20,130		30,800	27,822		109,543						
Fire/Code	287,719	185,492	222,575			90,860	295,156			118,620		
Human Services	20,817	121,367				182,313			87,280			
ITS	1,293,783											
Organization-wide*										709,956		
Police	374,624	131,770	88,044	18,156		11,700						17,274
Planning & Zoning	34,246							610,094	25,500			
City Attorney									480,894			
Housing		27,514					18,775					
Human Resources	16,000	62,592	177,553									
Historic Alexandria						67,827						
Procurement	20,000	42,771								120,225		
Real Estate Assessment	60,036	27,027		10,175								
Clerk of the Courts*	13,655								47,000			
Registrar*	30,537											
Office on Women*				10,935								
Circuit Court*				12,625								13,860
Court Services Unit*												
Citizen Assistance*												
General District Court*												19,680
OMB*	20,820											
Human Svcs Contributions*												
Human Rights												
City Council												
Law Library												
Commonwealth Attorney												
City Clerk												
Other Public Safety												
Communications												
Emergency Communications												
JDR Court												
City Manager's Office												
Library												
TOTAL	3,393,454	757,174	715,865	230,345	175,609	2,071,677	654,415	1,178,534	669,734	2,437,300	91,822	165,658

\* Departments identified by ar

Department	Other Contractual Service Expenditures			Grand Total
	December 2009 & February 2010 Snow Emergencies	Health Dept. Pay Supplement for State Employees	Payments to Vendors Receiving Less than \$10,000	
T&ES			230,673	8,124,637
Transit				5,960,448
Non-Departmental	3,821,305		899	4,845,204
Health		4,068,536	57,186	4,659,940
Sheriff			121,066	3,479,812
General Services			393,402	2,728,698
Finance			9,570	2,219,697
MH-MRSA			363,106	2,018,831
RPCA			411,560	1,924,474
Fire/Code			255,312	1,843,907
Human Services			134,029	1,563,432
ITS			9,175	1,302,958
Organization-wide*				709,956
Police			142,452	784,020
Planning & Zoning			35,004	704,844
City Attorney			37,001	517,895
Housing			62,850	445,271
Human Resources			79,805	335,950
Historic Alexandria			137,085	204,912
Procurement			9,978	192,974
Real Estate Assessment			27,224	124,462
Clerk of the Courts*			44,829	105,484
Registrar*			9,269	39,806
Office on Women*			27,272	38,207
Circuit Court*			4,069	30,554
Court Services Unit*			18,366	35,026
Citizen Assistance*			1,714	32,820
General District Court*			4,076	23,756
OMB*			1,973	22,793
Human Svcs Contributions*			200	21,450
Human Rights			15,561	15,561
City Council			9,552	9,552
Law Library			8,569	8,569
Commonwealth Attorney			5,465	5,465
City Clerk			4,511	4,511
Other Public Safety			3,878	3,878
Communications			3,466	3,466
Emergency Communications			2,654	2,654
JDR Court			2,102	2,102
City Manager's Office			985	985
Library				0
<b>TOTAL</b>	<b>3,821,305</b>	<b>4,068,536</b>	<b>2,685,888</b>	<b>45,098,961</b>

\* Departments identified by ar

8.5%

9.0%

6.0%

## City Attorney's Office

Vendor	Payments	Service Provided	Category
Greehan, Pandak & Stoner	159,016	taxes and appeals	legal services
Kaplan, Kirsch, Rockwell	114,936	Norfolk Southern litigation	legal services
Macaulay & Burtch	65,200	Mirant litigation	legal services
Robert Gordon	46,385	Potomac Yard legal issues	legal services
Miller & Van Eaton	41,134	Comcast franchise agreement	legal services
Aqualaw	17,765	ASA and EPA environmental issues	legal services
Richard Gibbons Jr.	12,302	juvenile cases	legal services
Jonathan D. Westreich, Esq.	12,135	juvenile cases	legal services
Martin, Arif & Green	12,021	juvenile cases	legal services
Subtotal	480,894		

Vendors receiving < \$10,000      37,001

Total Contractual Services      517,895

## Finance

Vendor	Payments	Service Provided	Category
Citation Management	594,997	parking fine collections & adjudication services	financial services
KMPG	481,230	annual financial audit for City, schools & libraries	financial services
DMV	159,640	delinquent taxpayer holds	financial services
Suntrust Bank	157,934	banking services for City & schools	financial services
Suntrust Merchant Services	57,332	credit card processing	financial services
Datamatx	12,798	business license renewal and filings	financial services
Randstad	306,475	business tax system project mgmt/tax svc support	information technology
Cogsdale Holdings	106,957	accounting and budgeting software maintenance	information technology
Kronos Inc.	84,748	timekeeping software maintenance	information technology
Advanced Software Systems	71,821	personal property tax system programming	information technology
Professional Consultancy	33,902	cash register system maintenance	information technology
Ecco Consulting	19,796	real estate accounts receivable software maintenance	information technology
Graphic Communications Group	122,497	business property tax bills	printing services
Subtotal	2,210,127		

Vendors receiving < \$10,000                      9,570

Total Contractual Services                      2,219,697



### Fire (including Code Administration)

Vendor	Payments	Service Provided	Category
Tolin Mechanical Systems Co.	40,039	hvac maintenance	facilities
Gary Danjou	33,361	building maintenance and repairs	facilities
E.H. Glover Inc.	17,460	specialist in fire resistant tiles for burn buildings	facilities
ADPI West	118,620	ambulance billing	financial services
Alexandria Pest Services	180,387	alley rodent baiting and trapping	health & human services
Dominion Elevator Inspection	172,941	elevator inspections	health & human services
American Red Cross	34,845	disaster relief and emergency resources	health & human services
Inova Urgent Care Centers	142,082	medical exams and substance abuse testing	human resources
Arlington County Fire Department	24,774	peer fitness testing for firefighter recruits	human resources
Security Secrets LLC	16,250	polygraph examinations	human resources
Training 911 Inc.	14,569	emergency medical technician refresher course	human resources
Law Enforcement Psychological	13,200	employee psychiatric evaluation	human resources
Hughes Barney Investigations	11,700	background checks and drug testing	human resources
Wireless Communications	65,707	vehicle radios	information technology
Selectron Technologies	60,130	interactive voice response system	information technology
Alexandria Volunteer Bureau	52,230	volunteer database for emergency resources	information technology
High Plains Information Systems	31,157	records management software	information technology
Accela Inc.	25,117	permit plan software	information technology
Sungard Public Sector	20,082	computer aided dispatch	information technology
Applied Digital Solutions	17,469	dictaphone recording system	information technology
Principal Decision Systems	15,827	public safety staff scheduling software	information technology
James Lee Witt Assoc.	225,000	disaster preparedness	organizational assessment
L-3 Communications Titan	51,481	standard operating procedures for hazmat	organizational assessment
James Vafier, M.D.	18,675	medic processes and procedures certifications	organizational assessment
Randstad	185,492	temporary employees	temporary employees
Subtotal	1,588,595		

Vendors receiving < \$10,000                      255,312

Total Contractual Services                      1,843,907

### General Services

Vendor	Payments	Service Provided	Category
Randstad	81,198	administrative temporary employees	administrative support
Classic Building Services	290,462	janitorial	facilities
J&H Maintenance Services	156,660	custodial	facilities
Siemens Industry Inc.	131,258	energy management system	facilities
Schindler Elevator Corp.	80,945	elevator maintenance	facilities
CES Security	72,981	security guards	facilities
EAI Security	55,940	security equipment	facilities
Rush Electric Co.	41,004	electrical system maintenance	facilities
Fort Pitt Group/Calvert Jones	37,268	hvac maintenance	facilities
S&W Controls	27,133	hvac maintenance	facilities
Securitas Security Services USA	23,047	security guards	facilities
Gate Control Systems, Inc.	20,782	public safety center security gates	facilities
Area Safe & Lock	20,734	lock installation and repair	facilities
Johnson Controls	17,562	cardkey system	facilities
Colossal Contractors	17,531	building maintenance	facilities
M&M Controls/ Airco Supplies	14,429	facilities equipment and repair	facilities
Advanced Equipment	13,745	emergency generator maintenance	facilities
Cascade Water Services	12,462	water treatment	facilities
Redman Fleet Services, Inc.	21,764	towing	fleet
Mark Christopher Morgan	21,673	auto repair and maintenance	fleet
McCarthy Tire Service, Co.	20,504	tire services	fleet
Ourisman World of Ford	20,425	car and truck parts and repair	fleet
Petroleum Services, Inc.	20,208	fuel island parts and maintenance	fleet
The Diesel Doctor, Inc	19,389	truck parts and repair	fleet
Ball & Ball	18,073	ancillary equipment installation (pub safety)	fleet
Yates Carwash and Detail	12,820	car wash	fleet
Alexandria Chevrolet	10,380	auto repair and maintenance	fleet
Central GMC	10,373	truck repair	fleet
Datastream Systems Inc.	20,174	MP2 facilities management system	information technology
APCOA/Standard Parking	550,360	parking lot and garage management	parking facilities
Republic Parking System, Inc.	445,877	parking lot and garage management	parking facilities
IKON Office Solutions	16,500	high speed color copier	printing services
Meridian Imaging Solutions	11,635	black and white copier maintenance	printing services
Subtotal	2,335,296		

Vendors receiving < \$10,000                      393,402

Total Contractual Services                      2,728,698

### Health Department

Vendor	Payments	Service Provided	Category
Honeywell International	17,308	building security system	facilities
Marlo Elliot	57,180	building custodial	facilities
Inova Alexandria Hospital	400,773	health care for income eligible residents	health & human services
Assn of Alexandria Radiologist	43,437	health diagnostics	health & human services
Dr. Blanca Shadrin	15,520	dentist	health & human services
Commonwealth of Virginia	4,068,536	state employee pay supplement	pay supplement
<b>Subtotal</b>	<b>4,602,754</b>		

Vendors receiving < \$10,000                      57,186

Total Contractual Services                      4,659,940

### Historic Alexandria

Vendor	Payments	Service Provided	Category
The Design Minds Inc.	23,500	Gasby's Tavern rehabilitation	facilities
Classic Building Services	34,178	janitorial	facilities
Holiday Inn	10,149	gala fundraiser	facilities
Subtotal	67,827		

Vendors receiving < \$10,000      137,085

Total Contractual Services      204,912

## Housing

Vendor	Payments	Service Provided	Category
Randstad	27,514	office temps	administrative support
Severn Beasely	102,116	Beasley Square construction	affordable housing
Housing Consulting Services	75,846	consulting for first time home buyers	affordable housing
John B. Savage	40,075	architect	affordable housing
RPJ Housing Development	33,438	affordable housing loans	affordable housing
Larson/Koenig	31,145	architect	affordable housing
Simonelli Services	24,000	plumbing rehabilitation	affordable housing
Dominion Environmental Group	19,000	lead testing	affordable housing
Water Management Inc.	10,512	Beasley Square construction	affordable housing
RKG Associates	18,775	housing master plan	management consulting
Subtotal	382,421		

Vendors receiving < \$10,000                      62,850

Total Contractual Services                      445,271

### Human Resources

Vendor	Payments	Service Provided	Category
Randstad	62,592	temporary employees	administrative support
Inova Health Source	46,421	employee assistance program	human resources
ACS Human Resources Solutions	36,666	benefits consulting	human resources
Ceridian Benefits Services	25,865	flexible spending account administration	human resources
Inova Urgent Care Centers	21,914	pre-employment and fit-for-service physicals	human resources
Alliance Resource Consulting	16,500	executive recruiting	human resources
Smart HR Inc.	15,637	employee training	human resources
Kelly Norsingle-Burrello	14,550	employee training	human resources
GovernmentJobs.Com Inc.	16,000	recruitment software	information technology
Subtotal	256,145		

Vendors receiving < \$10,000                      79,805

Total Contractual Services                      335,950

### Human Services

Vendor	Payments	Service Provided	Category
Randstad	121,367	administrative temporary employees	administrative support
CES Security Inc.	89,478	security guards	facilities
J&H Maintenance Services	76,092	janitorial	facilities
National Service Contractors	16,743	JobLink facility day porter	facilities
Campagna Center	529,180	ARRA Headstart program	health and human services
Randstad	328,019	ARRA funded client services	health and human services
Delta-T Group	76,933	temporary social workers	health and human services
Dingman Labowitz	34,708	guardianships and conservatorships	health and human services
Northern Virginia Family Services	20,583	foster care	health and human services
GTL Inc.	17,808	senior food delivery	health and human services
Pleasantville Educational Supply	10,395	JobLink assessment tool	health and human services
Bowman Internet Systems	20,817	homelessness database	information technology
Jonathan D. Westreich, Esq.	37,398	legal services for social work cases	legal services
Richard F. Gibbons, Jr.	29,810	legal services for social work cases	legal services
Martin, Arif & Green	20,072	legal services for social work cases	legal services
Subtotal	1,429,403		

Vendors receiving < \$10,000                      134,029

Total Contractual Services                      1,563,432

### Information Technology Services

Vendor	Payments	Service Provided	Category
CDW Government Inc.	117,706	IT equipment and switches	information technology
Logrhythm Inc.	12,500	network log monitoring	information technology
Group Business Software Corp.	15,000	Lotus Notes programming	information technology
Accelera Solutions	18,200	Citrix support	information technology
Iron Mountain Government Services	30,820	tape storage	information technology
Unity Business Systems	56,156	document imaging	information technology
Micro Focus Inc.	12,817	Cobal license	information technology
Lotus 911 Inc.	15,000	Lotus Notes programming	information technology
Scriptlogic Corp.	17,075	security software	information technology
Presidio Networked Solutions	444,121	i-net maintenance and engineering	information technology
Advanced Software Systems	71,821	voice over internet protocol	information technology
Avaya Inc.	145,147	telephone switching system	information technology
Dell	132,793	personal computers	information technology
Business Software Consultants	81,110	human resources software	information technology
St. Bernard Software	17,750	internet filter	information technology
Redsky Technologies	18,000	VOIP 911 software	information technology
New World Apps	76,887	spam filtering services	information technology
AlterPoint Maintenance	10,880	switch configuration backup and restore	information technology
Subtotal	1,293,783		

Vendors receiving < \$10,000 9,175

Total Contractual Services 1,302,958



### Mental Health, Mental Retardation and Substance Abuse

Vendor	Payments	Service Provided	Category
Community Living Alternatives	126,000	residential services	health & human services
St. Coletta of Greater Washington	88,818	intellectually disabled day support	health & human services
Northern Virginia AHEC	81,507	language interpreters	health & human services
Central Fairfax Services	80,280	developmental disability training services	health & human services
Wall Residences	75,214	residential services	health & human services
Chesapeake Health Services	63,136	parent/infant education	health & human services
Visions Family Services	57,178	group home facility	health & human services
Vanguard Services Unlimited	50,816	substance abuse residential services	health & human services
Hien Tran, MD	43,010	psychiatrist	health & human services
Deborah A. Hubb	41,114	nursing	health & human services
Mt. Vernon Lee Enterprise	39,132	vocational services	health & human services
Danielle Burwell	37,092	parent/infant education	health & human services
Sheltered Occupational Center	35,227	vocational services	health & human services
Virginia Department of Corrections	32,262	jail diversion	health & human services
Saleha Akhtar	25,706	psychiatrist	health & human services
Sharry Hamasaki	24,520	psychiatrist	health & human services
Maxim Healthcare Services	23,676	nursing	health & human services
Bendiner & Schlensinger Inc.	23,102	laboratory services	health & human services
Lynn S. Feldman	21,928	healthcare	health & human services
Spectrum Pediatrics	21,250	parent/infant education	health & human services
PRS Inc.	20,786	case management	health & human services
Job Discovery Inc.	19,119	vocational services	health & human services
Didlake Inc.	18,020	vocational services	health & human services
Treasurer of Virginia	17,688	probation officer	health & human services
Serenity Home Inc.	17,255	residential services	health & human services
Stuart B. Consultants	10,133	sign language services	health & human services
Comcast Spotlight	10,000	substance abuse public service announcement	health & human services
J&H Maintenance Services	108,720	janitorial	facilities
J&J Landscapes	76,000	landscaping	facilities
Tito Contractors	58,830	handyman services	facilities
Alexandria Pest Services	28,025	pest control	facilities
The Home Depot	21,555	building supplies	facilities
Saxony Square Condominium	18,835	shelter home condo fees	facilities
Highpointe Condominium	18,036	shelter home condo fees	facilities
Park Place Condominium	16,928	shelter home condo fees	facilities
Rush Electric Co.	16,794	building maintenance	facilities
CES Security	15,424	security guards	facilities
Commercial Carpets of America	13,420	flooring contractor	facilities
Colossal Contractors	12,995	facility maintenance	facilities
The Seasons Condominium	11,749	shelter home condo fees	facilities
Canterbury Square Condominium	11,102	shelter home condo fees	facilities
Allscripts, LLC	11,568	Medicaid billing	financial services
Anaszi Software	30,431	behavioral health software	information technology
Computer Aid Inc.	10,023	client database	information technology
Community Systems Group	71,321	SAPCA consultant	organization assessment
Subtotal	1,655,725		

Vendors receiving < \$10,000 363,106

Total Contractual Services 2,018,831

### Non-Departmental Expenditures

Vendor	Payments	Service Provided	Category
AEDP	118,150	City contribution to AEDP	economic development
ACVA	24,000	City contribution to ACVA	economic development
Jones Lang Lasalle-Northeast	30,000	Citywide real estate asset study	facilities
Maximus Consulting	13,000	cost allocation plan	financial services
Watson Wyatt	111,463	classification & compensation study	human resources
PRM Consulting	52,800	classification study appeals process	human resources
ACS Human Resource Solutions	32,630	wellness program evaluation	human resources
Wireless Communications Inc.	247,194	public safety radio communications system	information technology
Motorola	65,214	public safety radio communications system	information technology
Municipal Code Corporation	17,365	City Code recodification	legal services
Plante & Moran	105,000	IT assessment	organizational assessment
Management Analysis Inc.	99,956	Torpedo Factory study	organizational assessment
Ctr for Research & Public Policy	32,538	community telephone survey	organizational assessment
Mark Abrahams	18,551	managing for results initiative	organizational assessment
Corbin Company	13,118	Human Resources Department strategic planning	organizational assessment
Flippo Construction	1,351,031	February 2010 snow storms	storm emergencies
Ashbritt Inc.	1,217,669	February 2010 snow storms	storm emergencies
Flippo Construction	410,604	December 2009 snow storm	storm emergencies
Oceanpor	200,850	February 2010 snow storms	storm emergencies
Miscellaneous vendors	171,453	February 2010 snow storms	storm emergencies
James Lee Witt Assoc.	121,315	February 2010 snow storms	storm emergencies
Pioneer Roofing	97,313	February 2010 snow storms	storm emergencies
Nature's Trees	55,229	February 2010 snow storms	storm emergencies
Colossal Contractors	36,912	February 2010 snow storms	storm emergencies
DRC Emergency Services	27,216	February 2010 snow storms	storm emergencies
Classic Building Services	22,750	February 2010 snow storms	storm emergencies
Chesterfield County	21,441	February 2010 snow storms	storm emergencies
Tito Contractors Inc.	19,133	February 2010 snow storms	storm emergencies
Colossal Contractors	15,881	December 2009 snow storm	storm emergencies
Virginia Department of Forestry	13,949	February 2010 snow storms	storm emergencies
J & J Landscaping	13,560	February 2010 snow storms	storm emergencies
Diesel Doctor	13,442	February 2010 snow storms	storm emergencies
Miscellaneous vendors	11,557	December 2009 snow storm	storm emergencies
	42,021		transit
Subtotal	4,844,305		

Vendors receiving < \$10,000 899

Total Contractual Services 4,845,204

### Other Departments

Department	Vendor	Payments	Service Provided	Category
Organization Wide	Prudential & Sun Trust Bank	709,956	pension administration (paid by pension fund)	financial services
Citizen Assistance	National Captioning Institute	31,106	Council meeting closed captioning	health & human services
Court Services Unit	Alexandria Seaport Foundation	16,660	youth mentoring	health & human services
Human Services Contributions	Dat Le	11,250	child care social worker evaluation tool	health & human services
Human Services Contributions	Lora Fader Dunne	10,000	child development associate credential training	health & human services
Registrar	Hart Intercivic Inc.	30,537	voting machines	information technology
OMB	Cogsdale Holdings	20,820	budget database license	information technology
Clerk of Courts	Lason Systems Inc.	13,655	document imaging	information technology
Clerk of Courts	Sal Johnson & Assoc.	47,000	redact private information from public documents	legal services
Circuit Court	Treasurer of Virginia	12,625	jury questionnaires	print services
Office on Women	Julie Ann Grace	10,935	graphics design	print services
General District Court	Alexandria General District Court	19,680	public defender services	specialty services
Circuit Court	Travis Sweitzer	13,860	jury fees	specialty services
	TOTAL	238,128		

### Planning & Zoning

Vendor	Payments	Service Provided	Category
ESRI Inc.	34,246	GIS license	information technology
Robert Paul Jones Company	25,500	appraisal for BAR litigation	legal services
EDSA Inc.	307,744	BRAC 133 planning	planning studies
Cooper, Robertson & Partners	160,320	north Potomac Yard planning	planning studies
EDAW Inc.	52,758	waterfront planning	planning studies
Jacobs Civil	49,722	Landmark planning	planning studies
Barbara Ross	24,550	temporary employee (in FY 2010)	planning studies
Sasaki Associates	15,000	wayfinding planning	planning studies
Subtotal	669,840		

Vendors receiving < \$10,000                      35,004

Total Contractual Services                      704,844

### Police

Vendor	Payments	Service Provided	Category
Randstad	96,834	call taking, transcriptions, background checks	administrative support
NRI Inc.	34,936	call taking, transcriptions, background checks	administrative support
Bishop & Associates	11,700	gun range cleaning and waste disposal	facilities
Fields Consulting Group	41,400	prospective employee screening	human resources
Neil S. Hibler, PhD	18,600	officer psychiatric evaluations	human resources
Inova Urgent Care Centers	16,581	officer physical examinations	human resources
Miscellaneous Employees	11,463	stipend for K9 officers	human resources
Sungard Public Sector	255,132	CAD record management system	information technology
Wireless Communications	91,432	vehicle radios	information technology
Dialogic Communincations	16,539	TENS reverse 911 support and maintenance	information technology
Virginia Communications	11,521	radar gun calibrations	information technology
Regal Forms Inc.	18,156	parking ticket printing	print services
Metropolitan Funeral Service	17,274	human remains disposal	specialty
Subtotal	641,568		

Vendors receiving < \$10,000      142,452

Total Contractual Services      784,020

### Procurement

Vendor	Payments	Service Provided	Category
Randstad	42,771	administrative assistant	administrative support
John D. Soderberg	120,225	procurement assistance	financial services
Periscope	20,000	procurement software	information technology
Subtotal	182,996		

Vendors receiving < \$10,000                      9,978

Total Contractual Services                      192,974

### Real Estate Assessments

Vendor	Payments	Service Provided	Category
Randstad	27,027	real estate board of appeals clerk	administrative support
Colorado Customware Inc.	60,036	real estate assessment software	information technology
Formost Graphic Communications	10,175	real estate assessment notice printing	print services
Subtotal	97,238		

Vendors receiving < \$10,000                      27,224

Total Contractual Services                      124,462

### Recreation, Parks and Cultural Activities

Vendor	Payments	Service Provided	Category
Miracle Electrical Services	28,023	playground equipment	facilities
DSC Aquatic Solutions	19,305	Ben Brenman park pond cleaning	facilities
Triple J Construction	15,011	playground, court and trail construction	facilities
Classic Building Services	12,963	janitorial	facilities
The Play Company	12,126	playground installation and maintenance	facilities
Pool Service	11,300	swimming pool service and repair	facilities
Windchazer	10,815	Ben Brenman park geese clearance	facilities
ACPS	18,439	school lunches	health & human services
G&K Services	30,800	employee uniforms	human resources
Azteca	20,130	maintenance management system software	information technology
Kirby Lithographic Co.	16,915	RPCA brochures	printing
Global Printing	10,907	brochures	printing
Quantico Officials Association	82,015	sports league referees	recreation programs
DC/NOVA Soccer Referees Unit	21,564	sports league referees	recreation programs
Donna Rathe	20,734	dance instructor	recreation programs
Julie Liddle	16,913	early childhood art program	recreation programs
Shari's Body Works	14,352	recreation instructor	recreation programs
Mel Labat	14,162	recreation instructor	recreation programs
Schaefer Pyrotechnics	14,000	fireworks	recreation programs
OTM LLC	13,901	aquatic fitness instruction	recreation programs
Christie Motley	13,786	recreation instructor	recreation programs
Tracy Foust	12,662	special events audio	recreation programs
Elizabeth Kramer	11,615	yoga/pilates instructor	recreation programs
Cindy Marisch	10,992	aquatic fitness instruction	recreation programs
J&J Landscapes	652,393	median mowing and planting	trees & medians
Nature's Trees	312,918	urban forestry	trees & medians
Savatree	82,538	urban forestry	trees & medians
Harborside Condominium	11,635	public path landscaping	trees & medians
Subtotal	1,512,914		

Vendors receiving < \$10,000                      411,560

Total Contractual Services                      1,924,474



### Sheriff's Office

Vendor	Payments	Service Provided	Category
Randstad	77,443	office temps	administrative support
Correct Care Solutions	2,052,713	ADC medical services	detention center
Aramack Correctional Services	570,939	inmate food	detention center
MH/MR/SA*	402,062	mental health services for inmates	detention center
ACPS	72,708	GED teacher	detention center
Classic Building Services	35,879	janitorial	detention center
Unificare	31,856	criminal alien grant application	detention center
Potomac Disposal	21,438	waste disposal	detention center
Quality Plus Solutions	20,000	ADC medical services	detention center
Kitchen Tech	11,840	kitchen equipment	detention center
Alexandria Seaport Foundation	25,264	ARRA youth mentoring and job training grant	health & human services
Wireless Communications	24,909	vehicle radios	information technology
Jack L. Gould	11,695	litigation	legal services
Subtotal	3,358,746		

\* Services provided by City employees in MH/MR/SA and expenditures transferred to Sheriff's Office

Vendors receiving < \$10,000            121,066

Total Contractual Services            3,479,812

### Transit Services

Vendor	Payments	Service Provided	Category
Routematch Software	23,304	DOT paratransit software	information technology
WMATA	3,018,509	WMATA operating subsidy	transit
Diamond Transportation	671,581	DOT paratransit van service	transit
Gold Line Inc.	646,100	King Street trolley	transit
L&Z Transportation	550,730	DOT paratransit taxicab service	transit
Miscellaneous vendors	497,546	DASH operations	transit
First Transit	295,168	DASH management	transit
Senior Services of Alexandria	132,773	DOT paratransit reservations	transit
VRE	124,737	VRE annual contribution	transit
Subtotal	5,960,448		

Vendors receiving < \$10,000                      0

Total Contractual Services                      5,960,448

### Transportation & Environmental Services

Vendor	Payments	Service Provided	Category
AMEC Earth & Environmental	66,916	engineering services	design & engineering
Alpha Corporation	24,906	design, engineering & construction management	design & engineering
Northern VA Regional Commsn	47,605	four mile run watershed program	water quality
Metro Wash Council of Govts	26,452	regional water fund	water quality
Marshall Miller & Assoc	17,342	water quality engineering studies	water quality
Department of the Interior	12,930	USGS Potomac River tidal gauge	water quality
Classic Building Services	24,960	maintenance facility janitorial	facilities
Seasonair	17,630	maintenance facility hvac	facilities
Lane Construction	1,256,997	street repaving	infrastructure
Flippo Construction	1,205,238	construction & maintenance	infrastructure
Kathmar Construction	769,414	asphalt patching	infrastructure
Republic Services	244,920	parking meter maintenance	infrastructure
Lobo Construction	240,837	concrete construction	infrastructure
Furnace Associates	116,006	construction waste disposal at Lorton landfill	infrastructure
Mullens Markings	63,117	pavement marking	infrastructure
National Asphalt Paving Corp.	38,618	asphalt delivery	infrastructure
Colossal Contractors	37,700	bus shelter cleaning	infrastructure
Potomac Landfill	26,574	construction debris disposal	infrastructure
Kesterson Plumbing & Heating	23,619	sewer maintenance	infrastructure
R.E. Lee Electric Company	18,257	traffic signal installation & maintenance	infrastructure
Virginia Utility Protection Services	12,251	utility construction & relocation	infrastructure
Timmons Group	103,258	maintenance management system	information technology
CityWorld's Software	40,870	maintenance management system	information technology
Wireless Communications	12,011	vehicle radio equipment	information technology
Covanta Alexandria/Arlington	1,829,567	waste disposal at waste-to-energy plant	refuse & recycling
Bates Trucking	435,149	household recycling collection	refuse & recycling
Care Environmental	311,445	household hazardous waste drop-off center	refuse & recycling
Potomac Disposal Services	67,508	Torpedo Factory trash compactor disposal	refuse & recycling
Randstad	51,985	refuse collectors	refuse & recycling
Green Waste Recyclers	35,000	leaf grinding	refuse & recycling
PC Recycler	31,598	electronics recycling drop-off center	refuse & recycling
HWS	90,843	towing	specialty
David M. Moore	13,570	impound lot key making services	specialty
Washington Area Bicyclist Assn	10,431	bike to work day	specialty
Transystems	247,469	transportation engineering	transportation planning
Urbantrans Consultants	177,703	transit management services	transportation planning
Cambridge Systematics	46,175	transportation consulting	transportation planning
Toole Design Group	10,358	transportation design & consulting	transportation planning
Vanasse Hange Brustlin	86,735	Mark Center traffic study	transportation planning
Subtotal	7,893,964		

Vendors receiving < \$10,000                      230,673

Total Contractual Services                      8,124,637

## Consultant Services

T&ES	Transsystems	247,469	transportation engineering
T&ES	Urbantrans Consultants	177,703	transit management services
T&ES	Cambridge Systematics	46,175	transportation consulting
T&ES	Toole Design Group	10,358	transportation design & consulting
Non-Departmental	Jones Lang Lasalle-Northeast	30,000	Citywide real estate asset study
Non-Departmental	ACS Human Resource Solutions	32,630	wellness program
Non-Departmental	Watson Wyatt	111,463	classification & compensation study
Non-Departmental	Plante & Moran	105,000	IT assessment
Non-Departmental	Management Analysis Inc.	99,956	Torpedo Factory study
Non-Departmental	PRM Consulting	52,800	classification study appeals process
Non-Departmental	Ctr for Research & Public Policy	32,538	community telephone survey
Non-Departmental	Mark Abrahams	18,551	business planning
Non-Departmental	Corbin Company	13,118	Human Resources Department strategic planning
Non-Departmental	Zelos	6,000	organizational assessment
Non-Departmental	Vanasse Hangen Brustlin	86,735	Mark Center traffic study
Non-Departmental	Rust Orling & Neals	10,364	Potomac Yard feasibility study
Organization Wide	Suntrust Bank & Prudential	709,956	pension administration
MHM RSA	Community Systems Group	71,321	SAPCA consultant
Fire	James Lee Witt Assoc.	225,000	disaster preparedness
Fire	L-3 Communications Titan	51,481	standard operating procedures for hazmat
Fire	James Vafier, M.D.	18,675	medic processes and procedures certifications
Planning & Zoning	EDSA Inc.	307,744	BRAC 133 planning
Planning & Zoning	Cooper, Robertson & Partners	160,320	north Potomac Yard planning
Planning & Zoning	EDAW Inc.	52,758	waterfront planning
Planning & Zoning	Jacobs Civil	49,722	Landmark planning
Planning & Zoning	Barbara Ross	24,550	temporary employee (in FY 2010)
Planning & Zoning	Sasaki Associates	15,000	wayfinding planning
Housing	RKG Associates	18,775	housing master plan
Human Resources	ACS Human Resources Solutions	36,666	benefits consulting

Total Consultant Expenditures 2,822,828

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All Funds Contractual Services Expenditures

Department	FY07 Actual	FY08 Actual	FY09 Actual	FY10 Actual	FY11 Approved	\$ Chg FY07- FY10	% Chg FY07-FY10	FY10 Act- FY11 Appr	FY10 Act- FY11 Appr
T & E S	9,463,932	9,657,963	8,946,456	8,124,637	8,155,411	-1,339,295	-14.2%	30,774	0.4%
Transit Subsidies	6,755,289	6,643,666	5,339,690	5,960,448	6,901,305	-794,841	-11.8%	940,857	15.8%
Health	4,783,534	4,921,316	4,771,342	4,659,940	4,829,013	-123,594	-2.6%	169,073	3.6%
Sheriff	2,586,476	2,768,892	3,485,930	3,479,812	3,926,390	893,336	34.5%	446,578	12.8%
General Services	3,609,140	3,806,614	2,671,328	2,728,698	2,830,493	-880,442	-24.4%	101,795	3.7%
Finance	3,009,591	2,464,334	2,035,108	2,219,697	2,337,527	-789,894	-26.2%	117,830	5.3%
Recreation	2,438,438	2,579,957	2,245,004	1,924,474	2,223,335	-513,964	-21.1%	298,861	15.5%
MH/MR/SA	2,443,874	2,716,629	2,076,283	2,018,831	2,167,302	-425,043	-17.4%	148,471	7.4%
ITS	2,047,031	1,648,608	1,199,772	1,302,958	1,580,714	-744,073	-36.3%	277,756	21.3%
Human Services	5,905,975	4,356,328	1,838,886	1,563,432	1,496,562	-4,342,543	-73.5%	-66,870	-4.3%
Fire	1,815,704	1,664,241	1,722,168	1,843,907	1,464,287	28,203	1.6%	-379,620	-20.6%
Police	982,666	988,306	908,712	784,020	1,101,636	-198,646	-20.2%	317,616	40.5%
City Attorney	2,799,102	1,883,348	993,728	517,895	1,090,341	-2,281,207	-81.5%	572,446	110.5%
Non Departmental	1,950,700	1,998,995	1,209,491	4,845,204	557,160	2,894,504	148.4%	-4,288,044	-88.5%
Human Resources	485,845	601,774	450,150	335,950	336,069	-149,895	-30.9%	119	0.0%
Planning & Zoning	1,235,258	1,824,531	1,704,579	704,844	248,211	-530,414	-42.9%	-456,633	-64.8%
Historic Alexandria	272,754	233,998	298,739	204,912	242,597	-67,842	-24.9%	37,685	18.4%
Library	4,250	4,250	0	0	143,058	-4,250	-100.0%	143,058	**
Real Estate Assessment	136,870	76,714	74,536	124,462	120,531	-12,408	-9.1%	-3,931	-3.2%
Housing	530,671	362,122	429,841	445,271	100,074	-85,400	-16.1%	-345,197	-77.5%
Registrar of Voters	37,870	47,637	70,268	39,806	60,168	1,936	5.1%	20,362	51.2%
Procurement	0	0	0	192,974	59,232	192,974	**	-133,742	-69.3%
Office On Women	50,121	95,944	74,100	38,207	58,322	-11,914	-23.8%	20,115	52.6%
Court Services	115,670	112,584	34,868	35,026	52,194	-80,644	-69.7%	17,168	49.0%
Communications	0	129,765	148,185	3,466	45,382	3,466	**	41,916	1209.4%
Clerk of the Court	153,964	117,924	43,966	105,484	45,076	-48,480	-31.5%	-60,408	-57.3%
Circuit Court	44,207	34,845	43,141	30,554	44,930	-13,653	-30.9%	14,376	47.1%
Citizens Assistance	50,849	66,681	43,094	32,820	43,287	-18,029	-35.5%	10,467	31.9%
General District Court	43,963	64,936	70,819	23,756	31,442	-20,207	-46.0%	7,686	32.4%
OMB	43,203	22,422	21,885	22,793	22,640	-20,410	-47.2%	-153	-0.7%
Human Rights	24,396	27,447	21,771	15,561	20,713	-8,835	-36.2%	5,152	33.1%
Other Public Safety	1,940	19,860	8,085	3,878	15,100	1,938	99.9%	11,222	289.3%
City Council	10,836	15,610	12,482	9,552	10,297	-1,284	-11.8%	745	7.8%
City Clerk	6,919	3,087	5,202	4,511	9,405	-2,408	-34.8%	4,894	108.5%
Juv. & Dom. Relations Court	6,305	2,931	4,678	2,102	6,557	-4,203	-66.7%	4,455	212.0%
City Manager	12,111	8,054	4,775	985	3,809	-11,126	-91.9%	2,824	286.7%
Commonwealth Attorney	122,031	142,787	161,269	5,465	2,113	-116,566	-95.5%	-3,352	-61.3%
Emergency Communications	0	0	0	2,654	500	2,654	**	-2,154	-81.2%
Internal Audit	0	53	0	0	357	0	**	357	**
Law Library	0	2,090	3,596	8,569	0	8,569	**	-8,569	-100.0%
Economic Development	5,000	6,003	63,000	0	0	-5,000	-100.0%	0	**
Human Services Contributions	30,181	11,574	21,125	21,450	0	-8,731	-28.9%	-21,450	-100.0%
Organization Wide Transactions	173,442	427,647	536,610	709,956	0	536,514	309.3%	-709,956	-100.0%
Total Expenditures	54,190,108	52,562,467	43,794,661	45,098,961	42,383,540	-9,091,147	-16.8%	-2,715,421	-6.0%
Excluding Transit & Snow	49,174,412	47,571,000	38,787,687	36,617,716	37,240,754	-12,556,696	-25.5%	623,038	1.7%

**Current Services Review - Travel and Education  
General Fund - FY 2008 - FY 2011**

Fund / Department	FY 08 BUD	FY 08 ACT	BUD - ACT \$ DIFF.	FY 09 BUD	FY 09 ACT	BUD - ACT \$ DIFF.	FY 10 BUD	FY 10 ACT	BUD - ACT \$ DIFF.	FY 11 BUD
<b>General Fund</b>										
18th Circuit Court	\$15,119	\$1,576	\$13,543	\$7,118	\$1,741	\$5,377	\$3,814	\$963	\$2,851	\$3,814
18th General District Court	7,370	2,824	4,546	7,370	3,157	4,213	3,000	2,025	975	3,000
Citizens Assistance	600	65	535	600	0	600	600	0	600	600
City Attorney	16,538	14,229	2,309	16,535	8,130	8,405	15,553	9,850	5,703	15,553
City Clerk & Clerk of Council	3,655	4,656	(1,001)	3,656	907	2,749	1,506	1,050	456	1,506
City Council	14,255	11,643	2,612	14,255	6,574	7,681	5,788	3,987	1,801	5,788
City Manager	23,425	23,356	69	19,661	9,902	9,759	13,500	7,499	6,001	15,114
Clerk of the Circuit Court	1,000	0	1,000	1,000	0	1,000	1,000	0	1,000	1,000
Commonwealth Attorney	13,284	10,315	2,969	13,286	8,838	4,448	13,286	6,827	6,459	13,286
Court Services	4,800	1,267	3,533	5,182	901	4,281	5,782	57	5,725	5,782
Emergency Communications	0	0	0	0	0	0	0	59	(59)	3,500
Finance	36,476	37,110	(634)	36,478	13,960	22,518	36,138	12,308	23,830	22,027
Fire	100,876	106,113	(5,237)	158,083	81,532	76,551	157,478	62,587	94,891	182,478
Fire (Codes Only)	32,076	28,519	3,557	52,077	29,206	22,871	52,077	30,473	21,604	0
General Services	13,000	8,936	4,064	40,000	6,613	33,387	0	11,886	(11,886)	8,000
Health	13,673	5,204	8,469	13,673	5,623	8,050	17,523	3,989	13,534	16,874
Historic Alexandria	5,615	12,117	(6,502)	5,615	4,460	1,155	3,665	1,621	2,044	3,365
Housing	0	0	0	0	0	0	0	0	0	0
(1) Human Resources	180,940	187,385	(6,445)	197,340	185,907	11,433	197,340	175,502	21,838	197,105
Human Rights	2,400	180	2,220	3,897	2,395	1,502	1,227	51	1,177	727
Human Services	13,293	59,291	(45,998)	13,293	43,506	(30,213)	19,885	9,615	10,270	23,085
Human Services Contributions	0	12,653	(12,653)	0	937	(937)	0	700	(700)	0
Information Technology Svs	52,500	30,166	22,334	43,377	2,196	41,181	52,498	9,360	43,138	21,510
Internal Audit	3,650	3,156	494	3,650	388	3,262	3,885	1,065	2,820	3,885
J&D Relations District Court	7,500	6,248	1,252	9,300	6,204	3,096	9,300	2,222	7,078	9,300
MH/MR/SA	0	0	0	0	149	(149)	0	0	0	0
(2) Non Departmental	7,000	3,148	3,852	7,000	9,294	(2,294)	12,000	13,677	(1,677)	12,000
Office Of Communications	0	21,523	(21,523)	1,635	5,484	(3,849)	700	427	273	700
OMB	7,895	7,386	509	7,496	205	7,291	3,796	3,274	522	3,796
Office On Women	8,750	12,378	(3,628)	8,754	9,707	(953)	8,754	7,416	1,338	8,754
Planning & Zoning	26,097	12,884	13,213	26,102	7,567	18,535	26,102	2,500	23,602	8,650
Police	99,365	135,342	(35,977)	114,265	80,312	33,953	94,965	71,709	23,257	95,255
Procurement	0	0	0	0	0	0	3,648	41	3,607	3,648
Real Estate Assessment	11,720	19,024	(7,304)	21,721	13,898	7,823	21,721	10,882	10,839	21,721
Recreation & Cultural	49,167	31,912	17,255	54,043	8,848	45,195	46,128	4,132	41,996	37,299
Registrar of Voters	15,815	14,905	910	15,815	18,584	(2,769)	15,815	14,698	1,117	15,815
Sheriff	18,706	21,999	(3,293)	60,706	27,502	33,204	60,706	22,186	38,520	60,706
T & E S	41,600	26,916	14,684	44,161	24,046	20,115	37,550	34,767	2,783	37,550
<b>General Fund Total</b>	<b>848,160</b>	<b>874,426</b>	<b>(26,266)</b>	<b>1,027,144</b>	<b>628,675</b>	<b>398,469</b>	<b>946,730</b>	<b>539,403</b>	<b>407,327</b>	<b>863,193</b>

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**Current Services Review - Travel and Education**  
**All Other Funds - FY 2008 - FY 2011**

Fund / Department	FY 08 BUD	FY 08 ACT	BUD - ACT \$ DIFF.	FY 09 BUD	FY 09 ACT	BUD - ACT \$ DIFF.	FY 10 BUD	FY 10 ACT	BUD - ACT \$ DIFF.	FY 11 BUD
<b>Affordable Housing</b>										
Housing	2,421	3,884	(1,463)	3,421	2,811	610	3,421	1,637	1,784	3,421
<b>Affordable Housing Total</b>	<b>2,421</b>	<b>3,884</b>	<b>(1,463)</b>	<b>3,421</b>	<b>2,811</b>	<b>610</b>	<b>3,421</b>	<b>1,637</b>	<b>1,784</b>	<b>3,421</b>
<b>DASH</b>										
Non Departmental	0	105,854	(105,854)	0	0	0	0	0	0	0
Transit Subsidies	0	0	0	0	28,399	(28,399)	0	44,620	(44,620)	0
<b>DASH Total</b>	<b>0</b>	<b>105,854</b>	<b>(105,854)</b>	<b>0</b>	<b>28,399</b>	<b>(28,399)</b>	<b>0</b>	<b>44,620</b>	<b>(44,620)</b>	<b>0</b>
<b>Donations</b>										
Court Services	0	28	(28)	0	2	(2)	0	25	(25)	0
Fire	0	0	0	0	0	0	0	3,863	(3,863)	0
Historic Alexandria	300	3,607	(3,307)	300	1,507	(1,207)	1,400	315	1,085	1,400
Human Rights	0	0	0	0	0	0	0	0	0	0
Human Services	21,950	9,299	12,651	21,950	30,552	(8,602)	21,950	3,744	18,206	21,950
Non Departmental	0	0	0	0	0	0	0	0	0	0
Office On Women	2,200	4,321	(2,121)	4,450	4,054	396	4,450	3,584	866	4,450
<b>Donations Total</b>	<b>24,450</b>	<b>17,255</b>	<b>7,195</b>	<b>26,700</b>	<b>36,115</b>	<b>(9,415)</b>	<b>27,800</b>	<b>11,530</b>	<b>16,270</b>	<b>27,800</b>
<b>Grants</b>										
Commonwealth Attorney	4,805	3,359	1,446	5,872	1,870	4,002	4,583	4,113	470	6,663
Court Services	2,111	3,382	(1,271)	2,111	2,385	(274)	2,600	904	1,696	2,600
Fire	49,000	62,584	(13,584)	59,010	92,384	(33,374)	59,010	69,157	(10,147)	59,010
Health	0	0	0	0	2,711	(2,711)	0	1,931	(1,931)	0
Housing	1,928	901	1,027	1,450	36	1,414	1,950	1,535	415	1,950
Human Rights	5,650	5,527	123	4,180	2,861	1,319	3,102	774	2,328	2,913
Human Services	79,354	119,619	(40,265)	76,810	73,004	3,806	128,209	54,674	73,535	135,612
MH/MR/SA	185,658	215,068	(29,410)	193,374	157,999	35,375	203,619	138,233	65,386	191,312
Non Departmental	0	0	0	0	0	0	0	11,228	(11,228)	0
Office On Women	1,554	4,799	(3,245)	1,554	5,208	(3,654)	2,742	1,086	1,656	2,264
Police	6,000	33,348	(27,348)	12,000	19,487	(7,487)	0	455	(455)	0
Recreation & Cultural	2,880	435	2,445	2,880	933	1,947	3,480	308	3,172	3,480
Sheriff	3,641	2,142	1,499	3,641	1,747	1,894	4,697	1,953	2,744	4,697
T & E S	5,900	6,917	(1,017)	3,500	1,649	1,851	4,500	368	4,132	4,500
<b>Grants Total</b>	<b>348,481</b>	<b>458,081</b>	<b>(109,600)</b>	<b>366,382</b>	<b>362,274</b>	<b>4,108</b>	<b>418,492</b>	<b>286,719</b>	<b>131,773</b>	<b>415,001</b>
<b>Library</b>										
Library	300	0	300	300	0	300	300	0	300	650
<b>Library Total</b>	<b>300</b>	<b>0</b>	<b>300</b>	<b>300</b>	<b>0</b>	<b>300</b>	<b>300</b>	<b>0</b>	<b>300</b>	<b>650</b>

**Current Services Review - Travel and Education  
All Other Funds - FY 2008 - FY 2011**

Fund / Department	FY 08 BUD	FY 08 ACT	BUD - ACT \$ DIFF.	FY 09 BUD	FY 09 ACT	BUD - ACT \$ DIFF.	FY 10 BUD	FY 10 ACT	BUD - ACT \$ DIFF.	FY 11 BUD
<b>Other Special Revenue</b>										
Commonwealth Attorney	0	2,206	(2,206)	0	1,578	(1,578)	0	0	0	0
Finance	0	0	0	0	0	0	0	1,475	(1,475)	0
Fire (Added Codes in FY 2011)	9,464	467	8,997	8,978	269	8,709	0	0	0	52,077
Historic Alexandria	0	0	0	0	0	0	850	0	850	850
Planning & Zoning	0	35	(35)	0	77	(77)	0	0	0	0
Police	0	14,238	(14,238)	0	12,156	(12,156)	0	18,570	(18,570)	0
Sheriff	1,500	868	632	1,500	420	1,080	1,500	210	1,290	1,500
T & E S	0	0	0	0	188	(188)	0	0	0	0
Law Library	0	465	(465)	0	2,750	(2,750)	0	160	(160)	0
<b>Other Special Revenue Total</b>	<b>10,964</b>	<b>18,279</b>	<b>(7,315)</b>	<b>10,478</b>	<b>17,438</b>	<b>(6,960)</b>	<b>2,350</b>	<b>20,415</b>	<b>(18,065)</b>	<b>54,427</b>
<b>Sanitary Sewer</b>										
T & E S	0	0	0	599	468	131	599	0	599	599
<b>Sanitary Sewer Fund Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>599</b>	<b>468</b>	<b>131</b>	<b>599</b>	<b>0</b>	<b>599</b>	<b>599</b>
<b>All Funds (Incl. GF) Total</b>	<b>\$1,234,776</b>	<b>\$1,477,779</b>	<b>(\$243,003)</b>	<b>\$1,435,024</b>	<b>\$1,076,179</b>	<b>\$358,845</b>	<b>\$1,399,692</b>	<b>\$904,325</b>	<b>\$495,367</b>	<b>\$1,365,091</b>

- (1) Tuition reimbursement, moved to Non-Departmental in FY 2011, is reflected in the Human Resources Department to provide an accurate comparison of historical data.
- (2) OMB staff is preparing recommendations for spending reductions in Contractual Services and Travel & Education for the December Appropriations Ordinance. Staff continues to perform analysis in preparation of these proposed recommendations.



Department	Services Provided to the Community by Contractors											
	ACVA & AEDP Contributions	City Parking Garage & Lot Operations Contract	T&ES Infrastructure Construction & Maintenance	Curbside Recycling & Refuse Disposal at WTE Plant	Water Quality Testing & Management	Urban Forestry & Landscaping in Public Spaces	Public Health & Human Services	RPCA Sports Leagues, Classes & Programs	Detention Center Operation & Inmate Food & Healthcare	Affordable Housing	Transit Operations	Total
T&ES			4,053,548	2,762,252	104,329							6,920,129
Transit											5,937,144	5,937,144
Non-Departmental	142,150										42,021	184,171
Health							459,730					459,730
Sheriff							25,264		3,219,435			3,244,699
General Services		996,237										996,237
Finance												0
MHMRSA							1,103,969					1,103,969
RPCA						1,059,484	18,439	246,696				1,324,619
Fire/Code							388,173					388,173
Human Services							1,017,626					1,017,626
ITS												0
Organization-wide*												0
Police												0
Planning & Zoning												0
City Attorney												0
Housing										336,132		336,132
Human Resources												0
Historic Alexandria												0
Procurement												0
Real Estate Assessment												0
Clerk of the Courts*												0
Registrar*												0
Office on Women*												0
Circuit Court*												0
Court Services Unit*							16,660					16,660
Citizen Assistance*							31,106					31,106
General District Court*												0
OMB*												0
Human Svcs Contributions*							21,250					21,250
Human Rights												0
City Council												0
Law Library												0
Commonwealth Attorney												0
City Clerk												0
Other Public Safety												0
Communications												0
Emergency Communications												0
JDR Court												0
City Manager's Office												0
Library												0
TOTAL	142,150	996,237	4,053,548	2,762,252	104,329	1,059,484	3,082,217	246,696	3,219,435	336,132	5,979,165	21,981,645

\* Departments identified by an asterisk (\*) are presented under "Other Departments" in Attachment 3 due to the relatively small number of vendors listed.

Attachment I

Services Provided to the City Government by Contractors													
Department	Information Technology Licenses & Support	Other Administrative Support	City-wide Human Resource Services	Print Services & Publications	Fleet Operations & Maintenance	Facility Leases, Operations & Maintenance	Organizational Assessments	Transportation & Land Use Planning Studies	Legal Services	Financial Services	Design & Engineering Services for Construction Projects	Specialty Services	Total
T&ES	156,139					42,590		568,440			91,822	114,844	973,835
Transit	23,304												23,304
Non-Departmental	312,408		196,893			30,000	269,163		17,365	13,000			838,829
Health						74,488							74,488
Sheriff	24,909	77,443							11,695				114,047
General Services	20,174	81,198		28,135	175,609	1,033,943							1,339,059
Finance	623,699			122,497						1,463,931			2,210,127
MHMRSA	40,454					428,413	71,321			11,568			551,756
RPCA	20,130		30,800	27,822		109,543							188,295
Fire/Code	287,719	185,492	222,575			90,860	295,156			118,620			1,200,422
Human Services	20,817	121,367				182,313			87,280				411,777
ITS	1,293,783												1,293,783
Organization-wide*										709,956			709,956
Police	374,624	131,770	88,044	18,156		11,700						17,274	641,568
Planning & Zoning	34,246							610,094	25,500				669,840
City Attorney									480,894				480,894
Housing		27,514					18,775						46,289
Human Resources	16,000	62,592	177,553										256,145
Historic Alexandria						67,827							67,827
Procurement	20,000	42,771								120,225			182,996
Real Estate Assessment	60,036	27,027		10,175									97,238
Clerk of the Courts*	13,655								47,000				60,655
Registrar*	30,537												30,537
Office on Women*				10,935									10,935
Circuit Court*				12,625								13,860	26,485
Court Services Unit*													0
Citizen Assistance*													0
General District Court*												19,680	19,680
OMB*	20,820												20,820
Human Svcs Contributions*													0
Human Rights													0
City Council													0
Law Library													0
Commonwealth Attorney													0
City Clerk													0
Other Public Safety													0
Communications													0
Emergency Communications													0
JDR Court													0
City Manager's Office													0
Library													0
TOTAL	3,393,454	757,174	715,865	230,345	175,609	2,071,677	654,415	1,178,534	669,734	2,437,300	91,822	165,658	12,541,587

\* Departments identified by ar

Department	Other Contractual Service Expenditures				Grand Total
	December 2009 & February 2010 Snow Emergencies	Health Dept. Pay Supplement for State Employees	Payments to Vendors Receiving Less than \$10,000	Total	
T&ES			230,673	230,673	8,124,637
Transit				0	5,960,448
Non-Departmental	3,821,305		899	3,822,204	4,845,204
Health		4,068,536	57,186	4,125,722	4,659,940
Sheriff			121,066	121,066	3,479,812
General Services			393,402	393,402	2,728,698
Finance			9,570	9,570	2,219,697
MHMRSA			363,106	363,106	2,018,831
RPCA			411,560	411,560	1,924,474
Fire/Code			255,312	255,312	1,843,907
Human Services			134,029	134,029	1,563,432
ITS			9,175	9,175	1,302,958
Organization-wide*				0	709,956
Police			142,452	142,452	784,020
Planning & Zoning			35,004	35,004	704,844
City Attorney			37,001	37,001	517,895
Housing			62,850	62,850	445,271
Human Resources			79,805	79,805	335,950
Historic Alexandria			137,085	137,085	204,912
Procurement			9,978	9,978	192,974
Real Estate Assessment			27,224	27,224	124,462
Clerk of the Courts*			44,829	44,829	105,484
Registrar*			9,269	9,269	39,806
Office on Women*			27,272	27,272	38,207
Circuit Court*			4,069	4,069	30,554
Court Services Unit*			18,366	18,366	35,026
Citizen Assistance*			1,714	1,714	32,820
General District Court*			4,076	4,076	23,756
OMB*			1,973	1,973	22,793
Human Svcs Contributions*			200	200	21,450
Human Rights			15,561	15,561	15,561
City Council			9,552	9,552	9,552
Law Library			8,569	8,569	8,569
Commonwealth Attorney			5,465	5,465	5,465
City Clerk			4,511	4,511	4,511
Other Public Safety			3,878	3,878	3,878
Communications			3,466	3,466	3,466
Emergency Communications			2,654	2,654	2,654
JDR Court			2,102	2,102	2,102
City Manager's Office			985	985	985
Library				0	0
TOTAL	3,821,305	4,068,536	2,685,888	10,575,729	45,098,961

\* Departments identified by ar

8.5%

9.0%

6.0%