

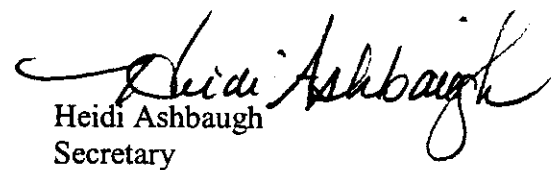


City Clerk

February 16, 2001

REVISED NOTICE OF ANNUAL MEETING

The Annual Meeting of the Alexandria Transit Company stockholders will be held Wednesday, February 28, 2001 at 7:30 p.m. instead of Tuesday, February 27, 2001.


Heidi Ashbaugh
Secretary



CITY CLERK

ALEXANDRIA TRANSIT COMPANY

January 22, 2001

NOTICE OF ANNUAL MEETING

The Annual Meeting of the stockholders will be held at 7:15 P.M., February 27, 2001, for the following purposes:

1. Election of members of the Board of Directors.
2. Selection of an independent outside auditor.
3. Such other business as may properly come before the meeting.

REPORT TO THE STOCKHOLDERS

Second Quarter, Fiscal Year 2001

DASH continued to experience increases in ridership in the second quarter. Overall patronage for the quarter (including weekends) was 22,425 (3.7%) over the same quarter of last year. Weekday patronage was 4.8% over the same period last year, with a weekday average of 8,829 riders.

Period	Total Passengers	Weekday	Average		Psgrs/ Rev Mile	Psgrs/ Rev Hour
			Saturday	Sunday		
Fiscal Year 1984	195,916	2,228	763	278	1.2	16.1
Fiscal Year 1985	923,504	3,332	1,029	416	1.8	24.6
Fiscal Year 1986	1,176,091	4,247	1,283	490	2.2	30.3
Fiscal Year 1987	1,174,597	4,251	1,338	538	2.2	30.6
Fiscal Year 1988	1,174,470	4,246	1,305	508	2.2	30.1
Fiscal Year 1989	1,292,787	4,680	1,417	612	2.2	30.4
Fiscal Year 1990	1,352,503	4,899	1,508	660	2.4	32.0
Fiscal Year 1991	1,405,662	5,021	1,664	785	2.4	30.8
Fiscal Year 1992	1,533,932	5,456	1,884	911	1.9	24.6
Fiscal Year 1993	1,985,422	6,890	2,890	1,654	2.2	29.1
Fiscal Year 1994	2,195,738	7,604	3,209	1,893	2.3	31.9
Fiscal Year 1995	2,238,266	7,723	3,371	1,976	2.4	31.7
Fiscal Year 1996	2,235,647	7,815	3,351	1,842	2.4	31.6
Fiscal Year 1997	2,241,739	7,749	3,380	1,838	2.3	31.4
Fiscal Year 1998	2,293,493	7,935	3,360	1,853	2.3	30.6
Fiscal Year 1999	2,406,609	8,354	3,568	1,893	2.3	30.6
Fiscal Year 2000	2,521,925	8,689	3,810	2,053	2.3	30.3
1st Quarter	650,734	8,879	3,928	2,096	2.3	31.0
2nd Quarter	605,952	8,425	3,812	2,057	2.2	29.5
3rd Quarter	613,768	8,527	3,659	1,912	2.2	29.6
4th Quarter	651,471	8,925	3,843	2,146	2.3	31.2
Fiscal Year 2001						
1st Quarter	683,810	9,447	4,057	2,146	2.4	32.9
2nd Quarter	628,377	8,829	3,707	2,020	2.4	30.1

SERVICE RELIABILITY

On time performance for the quarter was 91.1%.

The interval between road calls for mechanical failure for the quarter was 11,396 miles. An accepted industry standard is about 4,000 miles between road calls.

SAFETY

DASH operated 296,506 bus miles for the quarter. There were a total of 9 revenue accidents, of which 2 were deemed preventable on the operator's record. Miles per vehicle accident were 32,945.

There were two passenger accidents during the second quarter.

ACCESSIBLE TRANSIT SERVICE

DASH carried 56 disabled persons during the second quarter.

COMMERCIAL DRIVER'S LICENCE (CDL) CERTIFICATION

ATC received certification by the Virginia Department of Motor Vehicles as a Third Party CDL Testing Agency. This allows ATC to administer the required testing procedures for bus operator candidates residing in the Commonwealth of Virginia. ATC will begin training potential candidates who are not yet CDL certified to increase the pool of qualified applicants.

TALKING BUS DEMONSTRATION

ATC kicked off its Talking Bus Program with a demonstration and bus ride starting at City Hall on November 8th. Representatives of ATC, the Alexandria Commission on Persons with Disabilities, and the City took part in the event. ATC installed the Talking Bus technology on four of its buses as part of a grant from the Virginia Department of Rehabilitative Services.

NEW ORION BUSES

Ten new Orion buses were delivered to ATC during the month of December. It is anticipated that the buses will be placed into revenue service by March 1, after inspections, servicing, and mechanic and operator training is completed.

ALEXANDRIA COMMUNITY HOLIDAY OUTREACH

For the seventh consecutive year, DASH employees sponsored a special holiday event in the community. DASH employees organized and prepared a special holiday luncheon for more than 75 residents of the Annie B. Rose and Ladrey Apartments. Jeffrey's Café and Mango Mike's restaurant also donated food to complement the menu. The event included a holiday sing along and special gifts that were purchased and donated by our employees. ATC also partnered with the Alexandria Jaycees to bring some holiday cheer to 50 children from Alexandria Homeless Shelter, Alexandria's Battered Women's Shelter, and area community care programs. ATC transported the children to the Potomac Yard Shopping Center for a holiday shopping spree sponsored by the Jaycees.

LIBRARY SHUTTLE

Week ending	M	T	W	T	F	S	TOTAL RIDERS	RIDERS PER TRIP
March 18			21	1	2	4	28	0.4
25	7	3	9	2	3	0	24	0.3
April 1	0	6	1	2	4	0	13	0.1
8	2	1	0	6	1	10	20	0.2
15	4	4	2	3	3	2	18	0.2
22	7	2	2	2	2	4	19	0.2
29	13	0	3	1	8	6	31	0.3
May 6	6	0	11	6	2	19	44	0.5
13	6	8	13	0	1	15	43	0.4
20	4	4	3	7	4	9	31	0.3
27	2	14	12	7	4	6	45	0.5
June 3	1	3	8	1	3	2	18	0.2
10	2	3	5	3	4	4	21	0.2
17	4	8	0	7	3	2	24	0.3
24	10	9	2	0	19	9	49	0.5
July 1	9	4	7	13	1	10	44	0.5
8	0	n/a	0	0	5	4	9	0.1
15	4	8	6	9	12	6	45	0.5
23	6	5	14	2	4	3	34	0.4
30	2	1	4	5	5	18	35	0.4
August 5	4	5	13	15	12	9	58	0.6
12	13	2	4	1	0	4	24	0.3
19	12	14	4	0	15	15	60	0.6
26	8	1	10	1	14	6	40	0.4
September 2	20	0	5	7	1	0	33	0.3
9	n/a	5	1	6	3	5	20	0.2
16	7	7	17	7	9	4	44	0.5
23	0	3	8	0	4	0	15	0.2
30	2	6	10	9	5	4	36	0.4
October 7	5	9	0	0	8	8	30	0.3
14	n/a	8	5	4	2	6	25	0.3
21	6	8	0	1	1	7	23	0.2
28	0	7	0	0	4	0	11	0.1
November 4	1	11	3	0	5	0	20	0.2
11	11	1	9	4	11	0	36	0.4
18	11	0	0	0	6	0	17	0.2
25	0	0	10	n/a	n/a	3	13	0.2
December 2	0	0	2	0	6	3	11	0.1
9	0	2	0	0	6	6	14	0.1
16	4	2	2	0	5	8	21	0.2
23	0	15	0	0	11	n/a	26	0.3
30	n/a	11	0	5	3	5	24	0.3

FINANCIAL RESULTS

ATC had an operating ratio (percentage of operating costs coming from transit revenues) of 32.4%, against a budget estimate of 31%. During the same period, the operating deficit was \$49,896 under the budget estimate.

- Revenues were \$1,417 over budget.
- Operating costs were \$48,479 (-3.7%) under the budget estimate, due in part to lower than projected labor costs.


The following table covers the second quarter of fiscal year 2001:

	Actual	Budget	+ / -
Operating Revenue	\$402,821	\$401,404	\$1,417
Operating Expenses	\$1,244,634	\$1,293,113	(\$48,479)
Operating Deficit	\$841,813	\$891,709	(\$49,896)
Operating Ratio	32.4%	31%	

Unaudited

The following table shows the distribution of ATC operating expenses by budget line item during the quarter:

Transportation	66%
Maintenance	17
Administration	11
Insurance	4
Marketing	<u>2</u>
	100%


W. B. Hurd
Chairman

CITY CLERK

ALEXANDRIA TRANSIT COMPANY

February 13, 2001

MEMORANDUM for the Honorable Mayor and Members of City Council.

The annual stockholders' meeting is scheduled for February 27th at 7:15 p.m., in the Council Workroom.

ELECTION OF DIRECTORS

There are 7 members of the Board of Directors, who are elected for one-year terms. The present members are:

	<u>Director Since</u>
Paul Abramson	1992
Ludwig P. Gaines	2000
William B. Hurd	1984
Karen Leibach	1985
Margaret H. Masterson	1987
C. Peter Schumaier	1984
Philip G. Sunderland	2000

Each of the present members is willing to continue as a Board member.

OUTSIDE AUDITOR

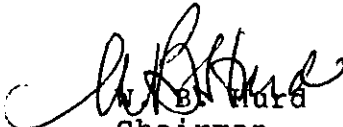
By agreement with the City of Alexandria, ATC accounts are maintained by the City's Department of Finance and are, therefore, audited as an integral part of the City's annual audit. If the City's auditor is also ATC's outside auditor the ATC audit can be done without duplication of effort or additional cost.

The City has not yet selected its outside auditor for the next year. It is recommended that the Board of Directors be authorized to designate the City's outside auditor as ATC outside auditor when the City's selection has been made.

2002 TRANSIT DEVELOPMENT PROGRAM

There is enclosed for your information a copy of ATC's 2002 Transit Development Program, which was adopted by the Board of Directors after a public hearing, at which no one appeared, on January 17, 2001.

Enclosure: 2002 TDP


W. B. Hurd
Chairman

ALEXANDRIA TRANSIT COMPANY

2002 TRANSIT DEVELOPMENT PROGRAM

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INTRODUCTION

This is the sixteenth Transit Development Program prepared by the Alexandria Transit Company since revenue service began on March 11, 1984. PART II was adopted by the Board of Directors on January 17, 2001.

PART I, ALEXANDRIA TRANSIT COMPANY, is a description of the DASH system as of December 31, 2000. It has two purposes:

- It is a reference document for those who want information about the Alexandria Transit Company and the services it provides.
- It is a repository of historical and statistical data about the transit system.

PART II, 2002 TRANSIT DEVELOPMENT PROGRAM, is the program for the fiscal year beginning July 1, 2001, and includes the fiscal year 2002 operating and capital budgets.

PART III, FINANCIAL PROJECTIONS BEYOND 2002, is an initial effort to look beyond fiscal year 2002. This view is necessarily both general and tentative.

PART IV, FARE AND SERVICE OPTIONS, presents a summary of fare alternatives and possible future service extensions.

This Transit Development Program has been prepared in accordance with following procedures, adopted by the Board of Directors to guide preparation of the Alexandria Transit Company's annual program and budgets.

TRANSIT DEVELOPMENT PROGRAM

The General Manager shall prepare and submit to the Board of Directors in January of each year a Transit Development Program for the fiscal year beginning on the following first day of July.

The Transit Development Program serves both as a means of presenting the General Manager's recommendations with regard to the annual program to the Board of Directors and as a means of documenting the annual program approved by the Board of Directors.

Prior to its adoption by the Board of Directors, its purpose is to present, explain, and justify the recommendations of the General Manager concerning:

- Changes in service to be made during the ensuing fiscal year and in the following two years.
- The marketing and community relations program, planning work program, and other management programs to be carried out during the ensuing fiscal year. These programs will be presented from a zero base and for the ensuing fiscal year only.

- The operating budget for the ensuing fiscal year and projections of revenues and operating expenses for the following two years.
- The capital budget for the ensuing fiscal year and for the following two years.

The Transit Development Program is presented to the Board of Directors in a form suitable for adoption, with or without amendments, by the Board. The programs and budgets contained herein are to be related fully to the objectives and policies of the Alexandria Transit Company. The proposals, explanations, and justifications must be sufficient to provide a basis for:

- Consideration and action by the Board of Directors.
- Review by the City of Alexandria of the Company's request for financial assistance.

Although the degree of specificity required for the two years after the first fiscal year is less than that required for the first fiscal year, the proposals and data for those years should reflect as accurately as possible the long range objectives and projections upon which the future plans for the transit system are based.

Upon adoption, as it may be amended, by the Board of Directors this document becomes the Alexandria Transit Company's 2002 Transit Development Program. The adopted program has four purposes:

- It authorizes the General Manager to carry out the approved program in accordance with the approved operating and capital budgets.
- It provides a factual basis against which the General Manager can report to the Board of Directors.
- It provides a factual basis against which the Board of Directors can evaluate system performance and financial status.
- It provides the basic data for the preparation of requests for financial assistance.

DETERMINATION OF THE OPERATING RATIO¹

At its October meeting each year, the Board of Directors shall, in consultation with the General Manager, determine the tentative operating ratio for the next fiscal year.

This determination will be based on a general overview of the levels of service to be operated, changes in costs and price levels, and the probable availability of operating assistance.

¹ Operating Ratio, as the term is used here, is the percentage of operating costs that is met from farebox and other revenue, exclusive of operating assistance funds.

The purpose of the determination made at this time is to provide guidance to the General Manager in the preparation of the Transit Development Program. The final determination is made when the Transit Development Program is adopted.

REVISION OF THE TRANSIT DEVELOPMENT PROGRAM

In the event that the City Manager or City Council changes the operating or capital assistance fund requests contained in the adopted Transit Development Program, the Board of Directors, in consultation with the General Manager, shall consider such revisions as it deems necessary in the Transit Development Program.

AMENDMENT OF THE TRANSIT DEVELOPMENT PROGRAM

Changes in the adopted Transit Development Program, including transfers between budget line items, require formal adoption of an amendment to the program by the Board of Directors.

Proposed changes shall be submitted to the Board of Directors in the form of a resolution referring specifically to the item being amended.

This section does not restrict the authority of the General Manager to take action in an emergency, in which case Board confirmation should be obtained at the next Board of Directors' meeting; or to make routine minor changes in service.

PART I

ALEXANDRIA TRANSIT COMPANY

The Alexandria Transit Company operates transit services within portions of the City of Alexandria and between the City and the Pentagon Metro Station. Its purpose is to supplement the regional rail and bus service provided by the Washington Metropolitan Area Transit Authority and to provide a local bus service that is:

- Designed to support specific community objectives.
- Safe, reliable, convenient, comfortable, and courteous.
- Efficient in the use of resources, whatever their source.

Among the community objectives that the system is designed to support are these:

- Improved internal circulation within the City.
- Improved access to Metrorail stations.
- Development of the City's major growth areas.
- Relief of traffic-congested corridors and the avoidance of alternative expenditures for highway and parking facilities.
- A decrease in the amounts paid by the City for Metrobus service.

Service is provided daily over six routes:

AT2 Braddock Road Metro Station – Van Dorn Metro Station, with weekday peak-period and Sunday service to the Eisenhower Metro Station, and midday and weekend service into Landmark Mall.

AT3 Old Town - Parkfairfax, via Russell Road, with a peak-period extension to the Pentagon Metro Station on weekdays.

AT4 Hunting Towers - Parkfairfax, via Cameron Mills Road, with a peak-period extension to the Pentagon Metro Station on weekdays.

AT5 Braddock Road Metro Station – Van Dorn Metro Station, via Bradlee Center, Landmark Mall, and Van Dorn Plaza.

AT7 Landmark - Old Town, via Eisenhower Avenue.

AT8 Old Town - Van Dorn Metro Station, via Duke Street.

The AT3 and AT4 routes are combined into a loop route that provides weekday midday, weekday evening, Saturday, and Sunday service on these routes. Headways and vehicle requirements by route are given in Table 1.

The current fare structure was effective June 20, 1999.

Base fare	\$1.00
Pentagon supplemental fare	25¢
Children under 5 accompanied by an adult	Free
Transfers	Free

A transfer is good for unlimited trips on any ATC routes in any direction, including return trips, for a period of four hours after the initial fare is paid.

In accordance with the regional fare plan of June 20, 1999, ATC participates in the issuance and acceptance of regional transfers and day passes. ATC accepts regional transfers issued by other systems in payment of base fare. Other transit systems accept regional transfers issued by ATC for the value indicated on the front of the transfer. ATC also honors Metro Flash Passes; Metrobus tickets and tokens are accepted and redeemed by ATC at face value. Virginia Railway Express (VRE) tickets are accepted by ATC, which is reimbursed by VRE at the base fare rate.

ATC initiated a flash pass plan on March 1, 1988. The latest version of the DASH PASS is valid for unlimited trips on ATC routes during the month for which it is issued. The DASH PASS can be purchased for \$25.00 each month. The pass can be bought at nine SunTrust Bank branch locations in Alexandria, various retail and business sales outlets, City Hall, the internet at commuterpage.com, or by mail directly from ATC.

Commemorative tokens, valid for the payment of a base fare, are available at the Alexandria Convention and Visitor's Bureau and at participating downtown hotels as a part of ATC's Tourist Information Program and Services "TIPS" program to encourage the use of DASH services by visitors to the city.

The fare structure and the extent to which use is being made of each of its elements is shown in Table 2.

DASH service is operated with 1 31-passenger Orion diesel powered transit bus that was delivered from the manufacturer in January 1984, 2 42-passenger Orion buses received in April 1986, 14 41-passenger Orion buses received during 1991, 10 37-passenger Gillig buses received in June 1996, 10 37-passenger Gillig buses received in August 1998, and 5 37-passenger Gillig buses received in July 1999. Ten 37-passenger Orion buses were delivered in December 2000, and will be initiated into revenue service in February 2001. Administrative, transportation, and maintenance facilities at 116 South Quaker Lane are rented from the City of Alexandria.

Capital funds and the difference between gross transit revenues and operating costs are provided by the City of Alexandria. Financial data and budget estimates are contained in Part II of this Transit Development Program.

Charter and Contract Service. The Alexandria Transit Company operates incidental charter and contract services within the City of Alexandria. Authority to operate charter service between Alexandria and the District of Columbia was granted by the Washington Metropolitan Area Transit Commission on April 3, 1985 (WMATC Certificate No. 119). In May 1991 WMATC extended ATC's charter authority to operate between Alexandria and points in Maryland that are within the Washington Metropolitan area.

Service for Disabled Persons. All buses delivered since 1991, thirty-nine of the forty-two in the fleet, are equipped with wheelchair lifts and securement areas. The City of Alexandria supplements DASH service with a paratransit service (known as DOT) that provides additional access for disabled persons in the DASH service area and, in addition, provides service for disabled persons on a citywide basis. DOT service is provided by a taxicab operator and private paratransit provider under contract with the City and is administered by the City's Office of Transit Services and Programs.

BACKGROUND

For some time people in Alexandria talked about a locally-managed transit system that might better serve the needs of the community than could Metrobus, which was oriented to radial movements in and out of the District of Columbia and which, with the opening of the rail line through Alexandria, would have to concentrate on service to Metrorail stations.

The first step in anticipation of the opening of the Metrorail stations and the consequent reordering of Metrobus service was taken in 1981, when City Council engaged System Design Concepts, a consulting firm better known as SYDEC, to study the feasibility of a city-sponsored bus system. SYDEC made its report in September 1982. In summary, SYDEC recommended a five-route system, using 18 buses, and charging a fare comparable to that of Metrobus--averaging 85¢ a trip.

City Council was in general agreement with the SYDEC proposals and the next step, taken in January 1983, was the employment of a transit management firm that would test the feasibility of the SYDEC proposal, prepare bus procurement specifications, develop a detailed plan for local bus operations, and then manage the transit system on a continuing basis. After a competitive evaluation of proposals from three established transit management firms, the ATE Management and Service Company was selected for these assignments.

ATE delivered its evaluation of the SYDEC recommendations in April 1983. The report recommended elimination of one of the five routes--one between the Eisenhower Avenue and Pentagon Metro stations--and came up with substantially lower projections of both ridership and average fare than had SYDEC. This plan was adopted by City Council in the summer of 1983.

City Council then addressed the question of organizational placement. Originally, both SYDEC and the city administration had thought along the lines of (1) a conventional city department, reporting to the City Manager, or (2) a contract supplier, under a contract administered by the City Manager. In the fall of 1982, however, members of City Council learned of an arrangement for the operation of local transit services, involving the establishment under general law of a non-profit public service corporation that would be wholly-owned by the City, which had been used

successfully in Richmond, Lynchburg, and Roanoke since 1973 and 1974. This arrangement provided a means by which:

- The transit system could be run as a business-type enterprise.
- City Council could retain overall policy control yet be free from the day-to-day problems and operating decisions that are involved in the operation of a transit system.

To carry out this plan, City Council on October 23, 1983, set up a Transitional Task Force and, on January 24, 1984, instructed the City Attorney to proceed with the incorporation of a non-profit company. The certificate of incorporation was issued by the State Corporation Commission on January 31, and the organizational meeting of the company was held February 6.

In the meantime, early in January, the General Manager employed by ATE Management and Service Company (ATE Management and Service Company was purchased in 1999 by British-owned FirstGroup, plc and renamed First Transit, Inc., a subsidiary of FirstGroup America, Inc.) reported for duty and final preparations began for the opening of revenue service on March 11, 1984.

ATC has received the American Public Transportation Association's 1999 Gold Safety Award, Category 1 (one to four million annual passengers) and 1998 Silver Safety Achievement Award, as well as APTA's 1987 Outstanding Achievement Award, Category A (under 50 buses). ATC has also received the Virginia Department of Rail and Public Transportation's Outstanding Urban Public Transportation System Award for both 1993 and 1994 and the 1994 Governor's Transportation Safety Award.

ORGANIZATION

The Alexandria Transit Company is a non-profit corporation organized under chapter 1, title 13.1 of the Code of Virginia (1950), as amended, for the purpose of providing mass transportation services as a public service corporation. The entire capital stock of the corporation--seven shares at a par value of \$1.00 a share--is owned by the City of Alexandria.

The Board of Directors is elected annually in February by the City Council, acting in the capacity of sole stockholder. The initial directors named in the Articles of Incorporation were Thomas J. Bulger, Douglas Harman, William B. Hurd, Clifford Rusch, and C. Peter Schumaier.

On February 25, 1984, the by-laws were amended to increase the number of directors from five to seven. Members of the Board of Directors serve without compensation.

The present directors were elected at the annual meeting of the stockholders on March 15, 2000. They are:

Paul R. Abramson
Ludwig Peter Gaines (elected October 10, 2000, vice Harry S. Burke, who resigned
September 20, 2000)
William B. Hurd
Karen Leibach
Margaret H. Masterson
C. Peter Schumaier
Philip G. Sunderland

The officers of the corporation are elected by the Board of Directors. The officers currently serving were elected on March 15, 2000.

William B. Hurd, Chairman
C. Peter Schumaier, Vice-Chairman
*Philip G. Sunderland, President
*Rich Baier, Vice-President
Heidi Ashbaugh, Secretary
*Daniel A. Neckel, Treasurer
*David Clark, Assistant Treasurer
*Ignacio B. Pessoa, General Counsel
*Catherine R. Clement, Assistant General Counsel

The individuals designated by an asterisk are officers or employees of the City of Alexandria and serve in the corporate capacities indicated without additional compensation. The secretary is an employee of the management company.

The company owns or controls all of the physical assets of the system, but has no employees.

Operations, under the policy direction of the Board of Directors, are the responsibility of First Transit, Inc, with which the Board has entered into a management agreement. The General

Manager, Sandy Modell, is the chief operating officer of the company and the principal staff advisor to the Board on transit matters.

The City, under a series of agreements, furnishes legal and accounting services in support of the system.

EMPLOYMENT

The General Manager and Assistant General Manager are First Transit, Inc. employees. All other persons engaged in the operation of the transit system are employees of Transit Management of Alexandria, Inc., a wholly-owned subsidiary of First Transit, Inc.

Aggregate employment on December 31, 2000, was 101 persons, distributed as follows:

	<u>Full-Time</u>	<u>Part-Time</u>
General Manager	1	
Assistant General Manager	1	
Marketing and Sales Coordinator	1	
Manager, Administrative and Support Services	1	
Administrative Assistant	1	
Accounts Assistant & HR Manager	1	
Transit Planner	1	
Safety and Loss Control Coordinator	1	
Training Supervisor	1	
Supervisor	5	
Dispatcher	2	2
Schedule Information Clerk	1	
Bus Operator	55	12
Director of Maintenance	1	
Parts Manager	1	
Maintenance Clerk	1	
Mechanic	8	
Service Worker	<u>3</u>	<u>1</u>
	86	15

TABLE 1
ATC HEADWAYS AND VEHICLE REQUIREMENTS

	WEEKDAY				
	PEAK	OFF-PEAK	NIGHT	SATURDAY	SUNDAY
AT2 Headway	20-25	30	60	60	60
AT3 Headway ¹	20	--	--	--	--
AT4 Headway ¹	20	--	--	--	--
AT3-4 Loop Headway	--	60	60	60	60
AT3-4 Shuttle Headway ²	25	--	--	--	--
AT5 Headway	30	30	60	30	60
AT7 Headway	30	60	60	60	--
AT8 Headway	30	60	60	60	60
AT2 Bus Requirement	8	6	3	3	3
AT3-4 Bus Requirement	8	1	1	1	1
AT3-4 Shuttle Requirement	1	--	--	--	--
AT5 Bus Requirement	6	5	2	5	3
AT7 Bus Requirement	4	2	2	2	--
AT8 Bus Requirement	4	2	2	2	2
Platform Hours			355	182	105
Platform Miles			4,002	1,911	1,108

1. AT3-4 Loop serves these routes during the midday, in the evening, and on weekends.
2. Additional a.m. peak period service between Parkfairfax and the Pentagon Metro Station, supplementing regular AT3 and AT4 schedules.

TABLE 2
ATC FARE STRUCTURE ¹

FARE	REVENUE	DISTRIBUTION
Base Fare	\$1.00	45.1%
Pentagon Fare	\$1.25	3.9%
ATC Transfer	Free	14.0%
DASH Pass ²	\$25.00/month	7.4%
Regional Day Pass	\$2.50	0.9%
Metrorail-to-Bus Transfer	25 ^c	10.3%
Regional Bus Transfer	Free	7.0%
Metro Flash Pass	Free	6.2%
Metro Tickets	Face Value	1.6%
Virginia Railway Express	\$1.00	3.0%
Contract Trips	--	0.6%
Average Fare	63 ^e	

¹ FY 2000 data. A new fare structure was effective June 20, 1999.

² On January 1, 2000, the \$30 BASE DASH PASS Base and \$40 PENTAGON DASH PASS Pentagon were replaced with a new \$25 MONTHLY DASH PASS.

TABLE 3

ATC RIDERSHIP BY MONTH

	FY 1984	FY 1985	FY 1986	FY 1987	FY 1988	FY 1989
July		67,577	98,382	109,585	103,254	101,568
August		69,374	94,416	96,196	93,471	107,824
September		64,315	90,356	95,932	96,243	104,263
October		76,355	101,703	104,243	100,027	105,503
November		68,813	90,257	86,616	90,710	102,114
December		67,984	90,629	94,499	96,019	102,459
January		76,516	97,212	90,520	91,001	103,586
February		75,699	94,280	91,585	94,704	99,074
March	30,417	83,176	101,843	102,165	106,737	116,450
April	49,254	90,835	107,581	102,773	98,835	109,068
May	55,179	92,751	104,691	96,474	99,113	119,949
June	61,066	90,010	104,741	104,009	104,356	120,929
TOTAL	195,916	923,405	1,176,091	1,174,597	1,174,470	1,292,787

	FY 1990	FY 1991	FY 1992	FY 1993	FY 1994	FY 1995
July	113,003	126,111	132,898	178,278	193,775	204,691
August	122,187	126,880	127,125	163,527	185,628	204,576
September	107,533	109,780	122,049	168,654	177,898	190,219
October	114,420	122,583	133,265	173,426	177,782	187,844
November	105,335	111,070	119,571	152,187	165,199	179,023
December	101,892	102,342	114,628	157,527	167,626	175,025
January	113,062	114,798	123,554	151,961	163,467	169,704
February	106,503	105,600	123,209	147,799	172,534	161,893
March	118,657	113,165	132,646	171,847	202,567	195,892
April	111,554	120,554	133,349	172,547	194,623	178,174
May	120,230	123,883	127,658	169,506	191,400	191,994
June	118,127	128,896	152,339	181,651	203,239	199,231
TOTAL	1,352,503	1,405,662	1,542,291	1,988,910	2,195,738	2,238,266

	FY1996	FY1997	FY1998	FY1999	FY2000	FY2001
July	195,756	203,018	212,495	220,591	221,710	224,113
August	201,026	200,613	195,207	198,770	220,331	239,228
September	184,576	184,647	192,661	201,690	208,693	220,469
October	193,544	199,891	204,543	206,337	212,073	230,355
November	171,934	169,609	170,289	180,223	200,736	207,407
December	164,859	170,854	180,539	188,215	193,143	190,615
January	166,181	177,881	178,390	182,612	181,614	
February	183,985	171,043	170,888	185,898	204,124	
March	191,543	184,916	197,213	213,204	228,030	
April	193,589	195,198	194,390	208,860	204,309	
May	195,826	192,403	190,293	203,436	223,461	
June	192,828	191,666	206,579	216,773	223,701	
TOTAL	2,235,647	2,241,739	2,293,493	2,406,609	2,521,925	

TABLE 4
OPERATING DATA

	FY1984 (3/11 - 6/30)	FY1985	FY1986	FY1987
RIDERSHIP				
Base Fare Trips ¹	184,656	764,810	967,413	946,968
ATC Dash Pass ²	0	0	0	0
ATC Transfers	11,260	49,013	61,667	63,090
Metro Transfers	0	44,258	57,043	65,371
Metro Flash Passes	0	42,796	60,947	75,855
Metro Tickets	0	11,014	13,168	14,533
Contract Trips	0	11,514	15,853	8,780
TOTAL³	195,916	923,405	1,176,091	1,174,597
SERVICE LEVELS				
Total Miles	191,648	582,941	603,105	588,899
Revenue Miles	166,626	522,705	539,016	536,048
Platform Hours	15,212	46,246	47,052	48,140
Revenue Hours	12,069	37,500	38,764	38,388
OPERATING & FINANCIAL PERFORMANCE				
Average Weekday Passengers	2,228	3,332	4,247	4,251
Average Saturday Passengers	763	1,029	1,283	1,338
Average Sunday Passengers	278	416	537	513
Average Fare	\$.55	\$.51	\$.49	\$.58
Operating Ratio	.33	.42	.44	.51
Operating Expenses per Total Mile	\$1.69	\$1.97	\$2.20	\$2.32
Operating Expenses per Total Platform Hour	\$21.33	\$24.87	\$28.21	\$28.32
Passengers per Revenue Mile	1.2	1.8	2.2	2.2
Passengers per Revenue Hour	16.1	24.6	30.3	30.6
Percent of Missed Trips	.07%	.05%	.02%	.01%
Percent of Trips on Time	87%	91%	90%	93%
Total Miles per Road Call	3,853	4,519	3,548	3,569
Absentee Rate, Operators	2.0%	3.4%	6.5%	4.2%
Absentee Rate, Mechanics	.2%	1.6%	1.7%	2.9%
Accidents-Total	19	42	36	41
Accidents-Preventable	11	23	17	18
Vehicle Accidents	18	36	30	33
Passenger Accidents	1	6	6	8
Vehicle Accidents per 100,000 Miles	9.39	6.18	4.97	5.60
Preventable Accidents per 100,000 Miles	5.74	3.94	2.82	3.06

¹ Includes trips for which a Pentagon supplemental fare was paid.

² Implemented in March 1988.

³ Ridership figures do not include passengers carried on charter trips or on special services provided for Washington's Birthday and the Christmas Walk.

TABLE 4 (continued)

OPERATING DATA

	FY1988	FY1989	FY1990	FY1991
RIDERSHIP				
Base Fare Trips	912,307	938,254	974,773	993,355
ATC Dash Pass	30,567	110,496	112,676	120,517
ATC Transfers	60,376	63,427	76,747	92,027
Metro Transfers	64,175	73,551	82,860	92,820
Metro Flash Passes	78,368	80,294	83,858	87,797
Metro Tickets	19,025	13,715	9,349	16,303
Contract Trips	9,652	13,050	12,240	2,843
TOTAL	1,174,470	1,292,787	1,352,503	1,405,662
SERVICE LEVELS				
Total Miles	595,502	646,482	645,688	652,158
Revenue Miles	538,693	578,905	577,132	589,588
Platform Hours	48,406	53,009	53,020	55,100
Revenue Hours	39,052	42,496	42,400	45,593
OPERATING AND FINANCIAL PERFORMANCE				
Average Weekday Passengers	4,246	4,682	4,896	5,021
Average Saturday Passengers	1,305	1,417	1,510	1,664
Average Sunday Passengers	508	612	660	785
Average Fare	\$.58	\$.59	\$.62	\$.60
Operating Ratio	.48	.48	.51	.41
Operating Expenses per Total Mile	\$2.45	\$2.54	\$2.74	\$3.20
Operating Expenses per Total Platform Hour	\$30.29	\$31.00	\$33.35	\$37.83
Passengers per Revenue Mile	2.2	2.2	2.3	2.4
Passengers per Revenue Hour	30.1	30.4	31.9	30.8
Percent of Missed Trips	.03%	.015%	.03%	.02%
Percent of Trips on Time	93%	91%	89%	92%
Total Miles per Road Call	5,241	4,719	5,664	3,563
Absentee Rate, Operators	4.9%	2.5%	2.3%	2.4%
Absentee Rate, Mechanics	2.8%	1.3%	1.7%	1.2%
Accidents-Total	27	22	26	31
Accidents-Preventable	8	10	8	9
Vehicle Accidents	25	15	20	18
Passenger Accidents	2	7	6	13
Vehicle Accidents per 100,000 Miles	4.18	3.40	3.10	2.76
Preventable Accidents per 100,000 Miles	1.34	.64	.81	1.38

TABLE 4 (continued)

OPERATING DATA

	FY1992	FY1993	FY1994	FY1995
RIDERSHIP				
Base Fare Trips	1,007,442	1,308,091	1,442,146	1,441,051
ATC Dash Pass	131,393	148,151	161,980	179,577
ATC Transfers	134,308	194,367	240,727	249,683
Metro Transfers	119,250	154,554	163,734	174,345
Metro Flash Passes	116,334	146,881	133,101	133,847
Metro Tickets	14,790	26,268	32,349	38,685
Virginia Railway Express ¹	0	0	3,836	17,310
Contract Trips	18,774	10,598	17,865	3,768
TOTAL	1,542,291	1,988,910	2,195,738	2,238,266
SERVICE LEVELS				
Total Miles	841,264	997,517	1,004,638	1,013,775
Revenue Miles	789,712	918,738	947,505	946,946
Platform Hours	71,677	85,052	88,321	88,187
Revenue Hours	62,498	68,028	70,306	70,342
OPERATING AND FINANCIAL PERFORMANCE				
Average Weekday Passengers	5,456	6,890	7,604	7,723
Average Saturday Passengers	1,884	2,890	3,209	3,371
Average Sunday Passengers	911	1,654	1,893	1,976
Average Fare	\$.66	\$.68	\$.67	\$.67
Operating Ratio	.42	.49	.48	.45
Operating Expenses per Total Mile	\$3.01	\$2.90	\$3.12	\$3.41
Operating Expenses per Total Platform Hour	\$35.34	\$34.02	\$35.55	\$39.15
Passengers per Revenue Mile	2.0	2.2	2.3	2.4
Passengers per Revenue Hour	24.7	29.1	31.2	31.8
Percent of Missed Trips	.01%	.01%	.02%	.01%
Percent of Trips on Time	94%	97%	96%	97%
Total Miles per Road Call	3,871	4,463	4,068	4,434
Absentee Rate, Operators	1.8%	1.2%	1.5%	1.1%
Absentee Rate, Mechanics	1.5%	1.3%	1.4%	1.9%
Accidents-Total	42	51	42	38
Accidents-Preventable	10	9	8	6
Vehicle Accidents	26	25	27	22
Passenger Accidents	16	26	15	16
Vehicle Accidents per 100,000 Miles	3.09	2.51	2.69	2.17
Preventable Accidents per 100,000 Miles	1.19	.90	.80	.59

¹ VRE to DASH transfer arrangement implemented in April 1994.

TABLE 4 (continued)

OPERATING DATA

	FY1996	FY1997	FY1998	FY1999
RIDERSHIP				
Base Fare Trips	1,426,484	1,373,237	1,406,427	1,444,915
ATC Dash Pass	179,107	194,756	204,740	210,898
ATC Transfers	268,905	280,507	283,386	302,363
Metro Transfers	162,186	179,311	179,882	194,748
Metro Flash Passes	123,685	128,680	137,171	149,191
Metro Tickets	40,788	53,258	55,336	48,752
Virginia Railway Express	31,296	28,586	26,551	42,910
Contract Trips	3,196	3,404	0	12,832
TOTAL	2,235,647	2,241,739	2,293,493	2,406,609
SERVICE LEVELS				
Total Miles	1,033,850	1,049,048	1,081,341	1,136,544
Revenue Miles	949,678	967,510	992,541	1,065,025
Platform Hours	89,327	92,111	96,468	101,288
Revenue Hours	70,567	71,356	74,457	78,410
OPERATING AND FINANCIAL PERFORMANCE				
Average Weekday Passengers	7,815	7,749	7,963	8,354
Average Saturday Passengers	3,351	3,380	3,379	3,568
Average Sunday Passengers	1,842	1,838	1,885	1,893
Average Fare	\$.67	\$.73	\$.74	\$.71
Operating Ratio	.43	.46	.41	.39
Operating Expenses per Total Mile	\$3.47	\$3.47	\$3.68	\$3.76
Operating Expenses per Total Platform Hour	\$40.16	\$39.48	\$41.26	\$42.15
Passengers per Revenue Mile	2.4	2.3	2.3	2.25
Passengers per Revenue Hour	31.6	31.4	30.8	30.57
Percent of Missed Trips	.01%	.01%	.01%	.01%
Percent of Trips on Time	97%	97%	96%	94.6%
Total Miles per Road Call	3,440	2,869	3,591	3,438
Absentee Rate, Operators	1.5%	1.5%	1.5%	1.73%
Absentee Rate, Mechanics	1.9%	1.8%	1.3%	1.41%
Accidents-Total	49	69	42	36
Accidents-Preventable	7	8	8	15
Vehicle Accidents	26	39	29	33
Passenger Accidents	23	30	13	3
Vehicle Accidents per 100,000 Miles	2.51	3.72	2.68	2.90
Preventable Accidents per 100,000 Miles	.68	.76	.74	1.32

TABLE 4 (continued)

OPERATING DATA

FY2000	
RIDERSHIP	
Base Fare Trips	1,237,077
ATC DASH Pass	186,340
ATC Transfers	351,941
Metro Tickets & Tokens	40,993
Metro Flash Passes	155,523
Regional Bus Transfers	176,067
Regional Day Pass	24,193
Rail-Bus Transfers	259,099
VRE Transfer	76,932
Contract Trips	13,760
TOTAL	2,521,925
SERVICE LEVELS	
Total Miles	1,188,499
Revenue Miles	1,102,505
Platform Hours	106,913
Revenue Hours	82,719
OPERATING AND FINANCIAL PERFORMANCE	
Average Weekday Passengers	8,689
Average Saturday Passengers	3,811
Average Sunday Passengers	2,053
Average Fare	\$.63
Operating Ratio	.35
Operating Expenses per Total Mile	\$3.95
Operating Expenses per Total Platform Hour	\$43.98
Passengers per Revenue Mile	2.3
Passengers per Revenue Hour	30.3
Percent of Missed Trips	.00%
Percent of Trips on Time	92%
Total Miles per Road Call	4,539
Absentee Rate, Operators	2.2%
Absentee Rate, Mechanics	.5%
Accidents-Total	47
Accidents-Preventable	19
Vehicle Accidents	45
Passenger Accidents	2
Vehicle Accidents per 100,000 Miles	3.79
Preventable Accidents per 100,000 Miles	1.60

PART II

2002 TRANSIT DEVELOPMENT PROGRAM

The 2002 Transit Development Program is based on the following assumptions:

- No significant increase in service levels. Minor adjustments will be made on existing routes currently experiencing overcrowding.
- Ridership will increase from the current level of 2.5 million passengers to 2.7 million passengers.
- No change in the existing fare structure. The base fare will remain at \$1.00.

The operating and capital budgets for fiscal year 2002 are summarized in the following table:

	FY2000 ACTUAL	FY2001 BUDGET	FY2002 ESTIMATED
Operating Revenues	\$1,643,664	\$1,680,000	\$1,725,000
Operating Expenses	4,717,384	5,210,210	5,665,000
Net Transit Service Cost	3,073,719	3,530,210	3,940,000
Operating Ratio	34.8%	32.2%	30.5%
Capital Outlay Items (City Operating Budget)	55,758	18,000	18,000
City Contribution (Operating Budget)	3,129,477	3,548,210	3,958,000
Capital Outlay Items (CIP)	74,062	1,743,010	1,362,010
Total City Contribution	\$3,203,539	\$5,291,220	\$5,320,010

PRINCIPAL CHANGES FROM THE 2001 BUDGET

Operating expenses will increase \$454,790 (8.7%) in fiscal year 2002. Personal service costs, which make up 74% of total operating expenses, will increase \$259,000 (6.6%).

The increases in operating expenses reflect the following major items:

1. Labor costs will increase \$194,400 (6.1%).¹
 - Annual progression and performance increases for eligible employees, \$107,400.
 - Addition of two maintenance mechanics, \$67,000
 - Nominal increase in platform hours related to adjustments in running times on existing routes, \$20,000.
2. Fringe benefit costs will increase \$65,000 (8.8%).
 - Increase in social security (FICA) payments due to general payroll increases, \$11,000.
 - Increase in health insurance premium costs, estimated at \$31,000, due to projected increases in premium levels.
 - Increase in 401K retirement plan costs due to increased employer match of one percent and general payroll increases, \$12,000.
 - Nominal increases in other fringe benefits including life insurance and recruitment costs.
3. Non-personal service items will increase \$195,800 (15%). The principal changes from the fiscal year 2001 budget are:
 - An increase of \$6,000 in professional services to reflect the contract price increase in the management services agreement.
 - An increase of \$7,000 in bank fees to reflect actual increase in cash handling fees.
 - An increase of \$145,800 in fuel costs to reflect projected increases in fuel prices.

¹ A cost-of-living adjustment is not included at this time in the 2002 budget. Funds for this purpose will be held in the City's contingency until approval of the City budget, and ATC will conform to City policy with respect to these items. A cost-of-living adjustment would be based on an estimated personal services cost of \$4,161,000.

PRINCIPAL CHANGES FROM THE 2001 BUDGET (con't)

- An increase of \$18,000 in repair parts costs to reflect an increase in projected service miles and parts costs.
- An increase of \$10,000 in the contingency line item to provide a contingency of 0.5% of the total fiscal year 2002 operating budget.

The ATC budget for fiscal year 2002 appears in Table 5 and is followed by a narrative justification of the budget items.

**TABLE 5
ALEXANDRIA TRANSIT COMPANY
OPERATING BUDGET
FISCAL YEAR 2002**

BUDGET LINE ITEM	ACTUAL FY2000	BUDGET FY2001	ESTIMATED FY2002
OPERATING REVENUE			
Passenger Revenue	\$1,587,069	\$1,630,000	\$1,675,000
Other Revenue	56,595	50,000	50,000
Total Operating Revenues	\$1,643,664	\$1,680,000	\$1,725,000
OPERATING EXPENSES			
Transportation	3,011,466	3,275,610	3,585,400
Equipment Maintenance	854,775	968,200	1,072,600
Marketing	96,207	113,400	116,000
Insurance & Claims	186,873	214,000	214,000
Administration & General	565,063	619,000	647,000
Contingencies	3,000	20,000	30,000
Total Operating Expenses	\$4,717,384	\$5,210,210	\$5,665,000
Net Transit Service Costs:			
City of Alexandria	\$3,073,719	\$3,530,210	\$3,940,000
Miles Regular Service	1,102,505	1,225,000	1,225,000
Total Passengers	2,521,925	2,520,000	2,700,000
Operating Ratio	34.8%	32.2%	30.5%
CAPITAL OUTLAY ITEMS (City Operating Budget)			
Non-Revenue Vehicles	28,394	0	0
Maintenance Tools & Equipment	5,256	10,000	10,000
Computer & Office Equipment	8,913	8,000	8,000
Radio Equipment	0	0	0
Total Capital Outlay (City Operating Budget)	\$42,563	\$18,000	\$18,000
TOTAL CITY CONTRIBUTION (OPERATING BUDGET)			
	\$3,116,282	\$3,548,210	\$3,958,000
CAPITAL OUTLAY ITEMS (CIP)			
Facility Improvements	13,195	10	10 *
Power Train Rebuilds	112,850	0	0
Revenue Vehicles	1,184,805	1,675,000	1,208,000
Radio Equipment	0	18,000	12,000
Replacement Bus Washer	0	50,000	0
Underground Fuel Storage Tank (10,000 gal)			35,000
Wheelchair Lift Replacements			62,000
Electronic Destination Sign Retrofit			45,000
TOTAL CAPITAL OUTLAY (CIP)	\$1,310,850	\$1,743,010	\$1,362,010
TOTAL CITY CONTRIBUTION	\$4,427,132	\$5,291,220	\$5,320,010

*Nominal amount, pending decision as to new or temporary operating facilities.

BUDGET JUSTIFICATION

OPERATING REVENUES

	ACTUAL FY2000	BUDGET FY2001	ESTIMATED FY2002
Passenger Revenues	\$1,587,069	\$1,630,000	\$1,675,000
Other Revenues	56,595	50,000	50,000
Total Operating Revenues	<u>1,643,664</u>	<u>\$1,680,000</u>	<u>\$1,725,000</u>

The Passenger Revenues estimate is based on 2,700,000 passengers. This assumes a 7.1% ridership increase from fiscal year 2000 total ridership of 2,521,925 passengers.

Other Revenues includes charter services and possible cash contributions of local businesses toward special promotions.

OPERATING EXPENSES

The operating expense budget is broken down into five broad categories, plus an allowance for contingencies. Each of the categories and its components is discussed below.

TRANSPORTATION

This category covers costs of the Transportation Department, which employs and supervises the system's bus operators. Its costs are directly related to levels of service. For the purpose of this budget estimate, a total of 1,225,000 miles is projected for fiscal year 2002.

Personal Services

FY00 Actual: \$2,663,606	FY01 Budget: \$2,944,000	FY02 Budget: \$3,102,400 158,400 (5.4%)
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This item covers salaries, wages, fringe benefits, FICA, and other personal service costs of the Transportation Department. It provides for the following positions:

	FY1999	FY2000	FY2001	FY2002
Chief Transportation Supervisor	0	0	0	0
Safety and Loss Control Coordinator	1	1	1	1
Training Supervisor	1	1	1	1
Supervisor-Dispatcher	5	5	6	6
Dispatcher, Full-Time	2	2	1	1
Dispatcher, Part-Time	2	2	2	2
Schedule Information Clerk	1	1	2	2
Bus Operator, Full-Time	55	55	55	55
Bus Operator, Part-Time	<u>12</u>	<u>12</u>	<u>12</u>	<u>12</u>
	79	79	80	80

General changes in personal service costs have been discussed in an earlier section of this budget presentation. Operator wages are based upon platform hours at a pay hour to platform hour ratio of 1.08.

Fuel and Lubricants

FY00 Actual: \$260,822	FY01 Budget: \$259,210	FY02 Budget: \$405,000
		+ \$145,790 (56.2%)

This item covers fuel and lubricants for revenue and non-revenue vehicles. The principal component is diesel fuel for the bus fleet, at an average consumption rate of 4.2 miles a gallon. A cost of \$1.25 a gallon is estimated for fiscal year 2002.

Operating Materials and Supplies

FY00 Actual: \$87,038	FY01 Budget: \$72,000	FY02 Budget: \$78,000
		+ \$6,000 (8.3%)

This item covers the recapping and replacement of tires, bus cleaning materials, and other supplies. The principal item is tire recapping and replacement costs are based upon a 4.25¢ per mile factor.

EQUIPMENT MAINTENANCE

This category covers costs of the Maintenance Department, which is responsible for vehicle servicing, preventative maintenance, and repair work. Its costs are related to service levels operated, although the relationship is not as direct as it is in the Transportation Department. The 2002 estimate is based on an annual total of 1,225,000 miles.

Personal Services

FY00 Actual: \$620,120	FY01 Budget: \$719,200	FY02 Budget: \$805,600
		+ \$86,400 (12.0%)

This item covers salaries, wages, fringe benefits, FICA, and other personal service costs of the Maintenance Department. It provides for the following positions:

	FY1999	FY2000	FY2001	FY2002
Director of Maintenance	1	1	1	1
Mechanic	8	8	8	10
Parts Manager	1	1	1	1
Maintenance Clerk			1	1
Service Worker, Full-Time	3	3	3	3
Service Worker, Part-Time	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>
	14	14	15	17

General changes in personal service costs were discussed in an earlier section of this budget presentation.

Repair Parts

FY00 Actual:	\$182,208	FY01 Budget:	\$162,000	FY02 Budget:	\$180,000
					+\$18,000 (11.1%)

The cost of repair parts is budgeted at 15¢ per vehicle mile, in line with the industry average.

Vehicle Maintenance Services

FY00 Actual:	\$43,161	FY01 Budget:	\$70,000	FY02 Budget:	\$70,000
					No Change

This item covers the purchase of outside maintenance services for such items as body work, engine and transmission work beyond ATC's in-house capability, and radio repair.

Tools and Equipment

FY00 Actual:	\$3,177	FY01 Budget:	\$9,000	FY02 Budget:	\$9,000
					No Change

This item provides for the purchase and replacement of small shop tools and equipment.

Laundry

FY00 Actual:	\$6,109	FY01 Budget:	\$8,000	FY02 Budget:	\$8,000
					No Change

This item is for shop rags and the rental and cleaning of mechanics' uniforms.

MARKETING

Personal Services

FY00 Actual: \$43,995	FY01 Budget: \$57,400	FY02 Budget: \$60,000 +\$2,600 (4.5%)
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This item covers the salary, fringe benefits, FICA, and other personal service costs of the Marketing Department. It provides for the following positions:

Marketing & Sales Coordinator 1

ATC's marketing efforts target office and residential complexes and businesses located in new development areas in the City. ATC also assists developments under the City's Transportation Management Plan (TMP) ordinance in their efforts to market transit and provide on-site sales of monthly DASH passes. ATC is targeting marketing efforts in the new residential developments along the Eisenhower corridor, Cameron Station, and Carlyle. ATC's Tourist Information Program and Services (TIPS) continues to promote DASH services to the tourist industry, hotels, and retail establishments. ATC's desktop publishing capabilities provide customized marketing and public information materials for many of these sites. ATC has made inroads in promoting DASH services to area schools as it develops a comprehensive transit education program.

Marketing and Public Information

FY00 Actual: \$52,212	FY01 Budget: \$56,000	FY02 Budget: \$56,000 No Change
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This category covers the production and distribution of schedules and other information regarding available DASH services and promotions. Also included in this category are market research, installation and maintenance of bus stop signs, and other activities designed to acquaint potential riders with DASH services and to make those services more convenient to use.

Expenses for marketing and public information include:

- Printing and distribution of DASH timetables. It is anticipated that \$7,000 of this amount will be contributed by local businesses, and this is included under "Other Revenue" in the 2000-2002 operating budget. This item also covers the updating and maintenance of schedule information in Ride Guides located at major bus stops throughout the city.....\$44,000
- Advertising and special promotions, including the George Washington Birthday Parade, Red Cross Waterfront Festival, and Transit Appreciation Day.....\$10,000
- Market research, including periodic passenger surveys and the assembly of data upon the basis of which route and service level decisions can be made by the Board of Directors.....\$2,000

INSURANCE AND CLAIMS

FY00 Actual: \$186,873	FY01 Budget: \$214,000	FY02 Budget: \$214,000
		No Change

ATC is a member of the Virginia Transit Liability Pool through which it obtains general and automobile liability and bus physical damage coverage.

This item also includes directors' and officers' liability insurance, which is obtained from the State Division of Risk Management.

ADMINISTRATION AND GENERAL

This expense category includes the office of the General Manager and the general and unallocated administrative costs of the transit system.

Personal Services

FY00 Actual: \$156,916	FY01 Budget: \$181,000	FY02 Budget: \$193,000
		+\$12,000 (6.6%)

This item covers salaries, fringe benefits, FICA, and other personal service costs of the General Manager's office. It provides for the following positions:

Manager, Administrative and Support Services	1
Administrative Assistant	1
Accounting and Benefits Assistant	1
Transit Planner	<u>1</u>
	4

General changes in personal service costs have been discussed in an earlier section of this budget presentation. ATC participates in the Virginia Department of Rail and Public Transportation (VDRPT) intern program when State funding is available.

NOTE: The General Manager's and Assistant General Manager's salaries and benefits are included in the management contract fee.

Contractual Services

FY00 Actual:	\$236,820	FY01 Budget:	\$218,200	FY02 Budget:	\$224,200
					+\$4,000 (2.7%)

This item covers the following contracts and agreements:

- Management contract.....\$200,000
- Travel costs, advisory and technical assistance. The management contract provides that, in addition to routine supervisory visits to the property, the management firm will provide advisory and technical assistance in such areas as labor relations, insurance, vehicle specifications, maintenance, and scheduling when needed and authorized by ATC at no additional cost, except for travel. The budget estimate provides for 4 trips at a cost of \$800 each.....\$3,200
- Pension plan administration and legal assistance. The annual fee for the administration of the Transit Management of Alexandria, Inc. employees' defined contribution retirement plan is estimated to be \$4,000. In addition, TMA from time to time requires local legal assistance in handling benefits related and employee relation issues. There is \$3,000 budgeted for these services.....\$7,000
- Radio system contract. ATC's share of actual costs under the City's Motorola radio system contract.....\$14,000

Personnel Recruitment and Training

FY00 Actual:	\$31,320	FY01 Budget:	\$37,000	FY02 Budget:	\$40,000
					+\$3,000 (8.1%)

This item covers:

- Employee relations. This item covers performance incentive awards, the awards dinner, company picnic, and other employee relations costs.....\$15,000
- Physical examinations. Employees and applicants who hold CDL licenses are required to pass pre-employment and annual DOT physical examinations and are subject to federally mandated drug and alcohol testing.....\$13,000
- Employee training. This item covers the costs of mechanic certification testing, operator training programs, technical courses and seminars, and registration fees at professional meetings.....\$12,000

Utilities and Building Maintenance and Services

FY00 Actual:	\$101,605	FY01 Budget:	\$120,000	FY02 Budget:	\$120,000
					No Change

This item covers the costs of utilities, building maintenance expenses, and janitorial services in the ATC facility.

Travel

FY00 Actual:	\$2,574	FY01 Budget:	\$6,000	FY02 Budget:	\$6,000
					No Change

This item covers the cost of travel to professional meetings, seminars, and technical schools, including the travel of employees attending courses on power train and bus component repair and courses sponsored by the Virginia Department of Rail and Public Transportation, Virginia Transit Liability Pool, and First Transit.

Dues and Subscriptions

FY00 Actual:	\$11,385	FY01 Budget:	\$11,000	FY02 Budget:	\$11,000
					No Change

This item covers the costs of membership in the American Public Transportation Association, the Virginia Transit Association, and the Alexandria Chamber of Commerce and subscriptions to trade journals and local newspapers.

Banking and Cash Handling Fees

FY00 Actual:	N/A	FY01 Budget:	\$18,000	FY02 Budget:	\$25,000
					+\$7,000 (38.9%)

This item covers the cost of cash handling fees associated with the transport, sorting, and depositing of ATC farebox revenue. The change in ATC's base fare to \$1.00, effective June 20, 2000, has increased the number of bills in the farebox by 72% in FY 2000. The increase in this line item reflects the increase in costs due to the handling and sorting of the increased currency. This service is currently provided by Loomis Fargo.

Other Administrative Costs

FY00 Actual:	\$24,444	FY01 Budget:	\$27,800	FY02 Budget:	\$27,800
					No Change

This item covers:

Telecommunications	\$13,000
Postage	4,000
Office Supplies	8,000
Duplicating	<u>2,800</u>
	\$27,800

CONTINGENCIES

FY00 Actual:	\$3,000	FY01 Budget:	\$20,000	FY02 Budget:	\$30,000
					\$10,000 (50.0%)

An allowance of \$30,000, or 0.5% of operating expenses, is made for contingencies during fiscal year 2002.

CAPITAL OUTLAY ITEMS

Revenue Vehicles and Related Equipment.....\$1,220,000

The purchase of four buses in accordance with the following Bus Replacement Schedule is included in the 2002 Capital Program. The 1991 Orion Bus replacement is being phased in over a four-year period beginning in 2002, so that the capital costs can be spread over a number of years.

BUS REPLACEMENT SCHEDULE

Year	2001	2002	2003	2004	2005	2006
1-1984 Orion	1					
2-1986 Orions	2					
14-1991 Orions		4	4	3	3	
10-1996 Gilligs						3
4 Buses		\$1,100,000				
Auxiliary Equipment:						
Two-way Radios		12,000				
Spare Engines and Transmission		50,000				
Sub-Total		1,162,000				
Contingency (5%)		58,000				
Total		1,220,000				

Additional 10,000 Gallon Underground Fuel Storage Tank.....\$35,000

ATC currently has one, 10,000 gallon underground fuel tank. This limited fuel storage requires fuel delivery every six days and has a reserve capacity equal to only one day.

Lift-U Wheelchair Lift Swing Unit for Gillig Coaches.....\$14,000

This provides for one replacement swing unit for major wheelchair lift repairs to the Gillig coaches.

Lift-U Rebuilt Wheelchair Lift Units.....\$48,000

The original wheelchair lifts on the 1991 Orion coaches need to be replaced. This line item provides for the replacement of wheelchair lift units on seven of the fourteen Orion coaches.

Electronic Destination Sign Conversion.....\$45,000

This provides for the purchase of five electronic destination signs and ancillary equipment for retrofitting electronic destination signs on five of the ten 1996 Gillig coaches.

Maintenance Equipment and Tools.....\$10,000

These items will increase safety or efficiency of ATC's in-house capabilities or replace existing equipment and tools that requires replacement.

Computer and Office Furniture.....\$8,000

These items will upgrade existing computer hardware and software and employee workstations.

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TABLE 6
ALEXANDRIA TRANSIT COMPANY
REVENUE VEHICLE INVENTORY
FISCAL YEAR 2002

Vehicle Number	Year	Make	Mileage as of 12/31/00	Wheelchair Accessible
9005	1984	Orion I - 30'	391009	No
9018	1986	Orion I - 35'	343003	No
9019	1986	Orion I - 35'	355780	No
9020	1991	Orion I - 35'	332815	Yes
9021	1991	Orion I - 35'	323479	Yes
9022	1991	Orion I - 35'	270640	Yes
9023	1991	Orion I - 35'	335389	Yes
9024	1991	Orion I - 35'	339740	Yes
9025	1991	Orion I - 35'	344371	Yes
9026	1991	Orion I - 35'	334621	Yes
9027	1991	Orion I - 35'	349522	Yes
9028	1991	Orion I - 35'	333437	Yes
9029	1991	Orion I - 35'	328621	Yes
9030	1991	Orion I - 35'	307758	Yes
9031	1991	Orion I - 35'	305508	Yes
9032	1991	Orion I - 35'	331942	Yes
9033	1991	Orion I - 35'	324103	Yes
9034	1996	Gillig - 35'	166715	Yes
9035	1996	Gillig - 35'	172189	Yes
9036	1996	Gillig - 35'	163968	Yes
9037	1996	Gillig - 35'	170022	Yes
9038	1996	Gillig - 35'	165596	Yes
9039	1996	Gillig - 35'	168411	Yes
9040	1996	Gillig - 35'	165944	Yes
9041	1996	Gillig - 35'	170990	Yes
9042	1996	Gillig - 35'	177308	Yes
9043	1996	Gillig - 35'	169567	Yes
9044	1998	Gillig - 35'	75740	Yes
9045	1998	Gillig - 35'	74440	Yes
9046	1998	Gillig - 35'	78202	Yes
9047	1998	Gillig - 35'	74453	Yes
9048	1998	Gillig - 35'	72035	Yes
9049	1998	Gillig - 35'	71317	Yes
9050	1998	Gillig - 35'	73633	Yes
9051	1998	Gillig - 35'	75670	Yes
9052	1998	Gillig - 35'	69618	Yes
9053	1998	Gillig - 35'	68872	Yes
9054	1999	Gillig - 35'	51835	Yes
9055	1999	Gillig - 35'	50900	Yes
9056	1999	Gillig - 35'	54572	Yes
9057	1999	Gillig - 35'	52234	Yes
9058	1999	Gillig - 35'	54694	Yes

Non-Revenue Vehicle Replacement.....\$0

ATC uses 10 non-revenue vehicles to support its revenue operations. The vehicles and their uses are listed in the following table.

NON-REVENUE VEHICLES

Vehicle Number	Year	Model	Description	Use	Mileage	Condition	Replace In FY
9105	2000	Cavalier	4-dr sedan	Relief	6,000	Excellent	2008
9111	2000	GMC Sierra	Pick-up truck	Maint	1,400	Excellent	2008
9106	1999	Cavalier	4-dr sedan	Relief	13,000	Excellent	2007
9102	1998	Cavalier	4-dr sedan	Relief	21,000	Excellent	2006
9103	1998	Cavalier	4-dr sedan	Relief	23,000	Excellent	2006
9104	1998	Cavalier	4-dr sedan	Rlf/Supv	18,000	Excellent	2006
9109	1998	Expedition	4wd-SUV	Supv	44,000	Excellent	2006
9113	1997	Cavalier	4-dr sedan	Admin	15,000	Excellent	2005
9112	1996	Ford	Pick-up truck	Maint	5,000	Good	2004
9110	1995	Cavalier	4-dr sedan	Relief	40,000	Good	2003

ATC's replacement schedule is consistent with the City's policy of retiring sedans after 8 years or 72,000 miles of operation.

NOTE: This budget does not include the capital costs associated with additional facility or parking requirements.

PART III

FINANCIAL PROJECTIONS BEYOND 2002

OPERATING BUDGET

The operating budget projections for fiscal years 2003 and 2004 are based upon the following assumptions:

- It is anticipated that DASH will initiate service to new development areas and increase frequencies on some current routes to meet passenger demand and improve schedule adherence.
- Base operating costs will increase 5% a year.
- Ridership will experience steady growth due to continued residential and employment development within the ATC service area.

TABLE 7

PROJECTED REVENUES AND EXPENSES BEYOND 2002

	FY2003	FY2004
TOTAL PASSENGERS	3,100,000	3,300,000
OPERATING MILES	1,300,000	1,400,000
REVENUE		
Passenger	\$1,920,000	\$2,050,000
Other	50,000	50,000
	\$1,970,000	\$2,100,000
OPERATING EXPENSES	\$5,800,000	\$6,100,000
NET TRANSIT SERVICE COST	\$3,830,000	\$4,000,000
OPERATING RATIO	34%	34.4%

CAPITAL REQUIREMENTS

Vehicle Replacement and Expansion Schedule

Bus vehicle replacement in 2002 and beyond will begin the replacement of the 1991 buses as they near the end of their useful service life. ATC's replacement schedule for its revenue and non-revenue vehicles appears in Part II.

ATC Facility

As a result of the expansion of DASH service since 1991, ATC is currently operating beyond the limit of its facility capacity. Any significant increase in service is possible only if additional facilities are constructed.

The construction of an additional bus parking area adjacent to ATC's current facility provides a temporary short-term solution for meeting current parking requirements. The severe lack of adequate maintenance, parts storage, locker room, and office space will need to be addressed. The current facility will not accommodate any significant service expansion without major modifications that would include another service lane and bus wash, additional fuel storage, increase in work bays, and approximately 3,000 sq. ft. of additional office and locker room space.

A new facility would permit expansion of the bus fleet, allowing increased transit service to meet Alexandria's growing transportation demands brought on by the continued development of large residential, retail, and office construction. The capital cost of a new facility is considerable, but additional funding can be obtained through the Virginia Department of Rail and Public Transportation (VDRPT) and other sources.

Tools and Equipment

\$25,000 will be required in each of fiscal years 2003 and 2004 for the purchase and replacement of major tool and equipment items.

PART IV

FARE AND SERVICE OPTIONS

FARES

The financial projections for fiscal years 2003 and 2004 (see Part III) assume no changes in the fare structure.

SERVICE OPTIONS

DASH ridership continues to increase each year, adding to demands for additional trips to provide more frequent service and reduce crowding on buses. The most heavily used DASH route, the AT2 that operates between Braddock Metro, Old Town, the West End, and the Van Dorn and Eisenhower Metro stations, was enhanced in December 1998 by increasing peak period frequency to 20-25 minutes and by changing midday frequency from hourly to 30 minutes. Growth in Saturday ridership on the AT2 may require increasing frequency from hourly to 30 minutes in the near future.

The second most heavily utilized DASH route is the AT8 operating between Old Town and Van Dorn Metro, via Duke Street. Operating every 30 minutes during the peak period and hourly in the midday, demand for this route is leading to considerable overcrowding onboard buses. At the same time, increased traffic on Duke Street is adding to the travel time of the buses. With several large residential and commercial developments nearing completion or being planned along the Duke Street corridor, additional demand and travel time will require that additional buses be added to the AT8 route in the near future.

In addition to the Duke Street corridor, other areas of the City served by DASH are continuing to develop. Additional bus service to increase frequency or extend service hours may be required on other DASH routes over the next several years as travel demand increases.

NEW SERVICE

POTOMAC YARD SERVICE

The development of the Potomac Yard area will increase travel demand along Jefferson Davis Highway (Route 1) and to areas within the Yard itself. Bus service from this area to the Braddock Road Metro station will be needed to provide adequate transportation alternatives and minimize traffic impacts. Requests from other areas of Alexandria to Potomac Yard continue to increase, indicating a growing demand for connecting bus service.

CAMERON STATION

This development will increase transportation demand as the residential, school, and other complexes are completed. The existing AT7 and AT8 routes will meet some of this demand, however as development continues it may be necessary to expand service to serve this area effectively.

PATENT AND TRADE OFFICE (PTO) AND CARLYLE

The relocation of the PTO to Alexandria will bring 7,000 new employees into the City daily. Over 50% of PTO employees are expected to use transit to make their work commute. A strong bus and rail network, combining convenience and reliability will be essential to encouraging these employees to use transit and to leave their automobiles at home.