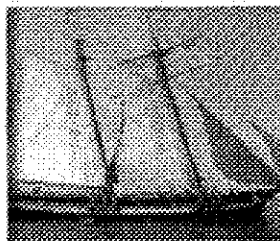
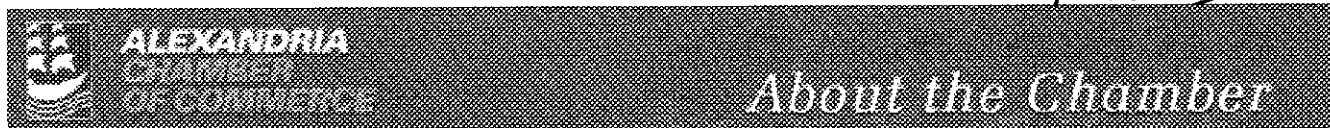


EXHIBIT NO. 1oral Presentations (K.)
1-14-03

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2003 Alexandria Technology Achievement Award

Sponsored cooperatively by the Alexandria Chamber of Commerce,
the Alexandria Economic Development Partnership and
the City of Alexandria.

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Deadline Extended!

New Deadline: Friday, January 24, 2003

Nomination Form Instructions:

Three easy ways to nominate:

1. **Online** - Completing the [Nomination Form](#) including support materials and Entry Release and submit.
2. **Download** - Print the [pdf format](#) and submit via fax, mail or hand delivery.
3. **Contact** Barbara Lord at the Alexandria Chamber of Commerce where forms are available. Call 703-549-1000 extension 210 or email blord@alexchamber.com

Nominations should be sent or faxed to:

Alexandria Technology Achievement Award
Alexandria Chamber of Commerce
801 North Fairfax Street, Suite 402
Alexandria, VA 22314
Attention: Barbara Lord

Fax: 703-739-3805

For all other inquiries contact:

Barbara Lord, Director of Communications
Phone: 703-549-1000, extension 210
E-mail: blord@alexchamber.com

Nomination Deadline

All materials must be received at the Alexandria Chamber of Commerce by the new entry deadline of Friday, January 24, 2003. We urge you to enter early to allow enough time to include any additional materials you may have to support your entry. Finalists will be announced in February 2003. The Award will be presented during Alexandria Technology Achievement Week to be held March 17-21, 2003. For more information contact Barbara Lord at 703-549-1000, extension 210.

Eligibility and Judging Criteria

To be eligible for the Alexandria Technology Achievement Award, the nominated firm is required to have an office located in the City of Alexandria. The nominees do not have to be a technology-related firm to be eligible. All nomination information (the complete nomination form, required entry materials and optional image materials) must be received by January 24, 2003.

The nomination should include the following information:

- Name and address of the nominated firm;
- Phone, fax, e-mail and web address of key contact person within that company;
- Brief description of company's development of new technology or innovative use of existing technology;
- Impact of innovation or application on its business, customers, the industry and the Alexandria community;
- Nominator's name, relationship to the nominee, company, address, phone, fax and e-mail;
- Letter from a senior official in the nominated company acknowledging the firm's nomination.

The individual identified as the contact person for the finalist and top winner will be notified by mail via the address provided in the entry. Any and all information concerning the announcement of the finalists and top award winner will be kept strictly confidential and will not be revealed until the Awards Luncheon on March 21, 2003.

What kinds of Organizations Qualify for Nomination?

In addition to technology companies, eligible nominees also include nonprofit organizations, national associations, retailers, professional service firms, educational institutions and small businesses.

Helpful Hints

You are strongly encouraged to nominate a business if you or an organization you know of has engaged in the following:

- Use of e-commerce;
- Next generation solutions: including pilots, prototypes and emerging applications;
- Web design and/or Netpreneurship
- Software or hardware development.

Judging Criteria

- Innovation and uniqueness of development, solution or application;
- Impact on the Alexandria community, the technology industry or customers;
- Improvements to sales, revenues, customer service or the environment;
- Time, cost and productivity improvements.



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