CITY OF Alexandria VIRGINIA



MANAGING FOR RESULTS

FY 2010 Budget Work Session

Personnel and Compensation

February 18, 2009



Total Compensation Decreased By 3.2%

- Total compensation decreases due to:
 - Freeze on employee pay
 - No market rate adjustment (MRA) or cost of living adjustment (COLA)
 - Zeroing out of one-time pay supplement
 - Reduction in staffing

Total Compensation Decreased By 3.2%

| T:41 o | FY 2009 | | | %Change | | |
|-----------------|----------|----------|---------|---------|--|--|
| Title | Approved | Proposed | FY09/10 | FY09/10 | | |
| Total Salary | \$184.2 | \$178.2 | (\$6.0) | (3.3%) | | |
| <u>Fringe</u> | | | | | | |
| FICA | 13.0 | 12.8 | (0.2) | (1.8%) | | |
| Retirement | 32.9 | 31.4 | (1.4) | (4.4%) | | |
| Health | 19.7 | 19.3 | (0.4) | (1.8%) | | |
| Other* | 1.8 | 1.7 | (0.1) | (7.3%) | | |
| Total Fringe | 67.4 | 65.2 | (2.2) | (3.2%) | | |
| Total Personnel | \$251.6 | \$243.4 | (\$8.2) | (3.2%) | | |

^{*}Includes Group Life; Workers Compensation; Clothing/Car Allowances; Unemployment; Recruitment; Long Term Disat

Reference: Page 8-3 of the FY 2010 Proposed Budget



City Workforce: Hiring Freeze Continues

- In July 2008 the City Manager implemented a soft hiring freeze.
- Each request to advertise and recruit to a fill vacant position is reviewed by the City Manager.
- Generally, only positions in the public safety or social service lines of business, those that generate revenue, or that are funded by grants are being approved.
- As of late January 2009, there are approximately 240 vacant positions city-wide. This is equates to around 9% of the total workforce.

City Workforce: City-wide Vacancy Totals

| | November 2008 | December 2008 | January 2009 | |
|---|------------------|------------------|-----------------|--|
| | Total | Total | Total | |
| | Positions* | Positions | Positions | |
| No Requests to Fill | 138 | 146 | 169 | |
| Requests Pending with CMO to Advertise/Recruit | 14 | 19 | 18 | |
| Subtotal | 152 | 165 | 187 | |
| New Requests Approved for Advertising/Recruiting but Still Vacant | 65 | 61 | 53 | |
| Grand Total Vacant Positions | | 226 | 240 | |

^{*} Total positions includes full and part-time positions.

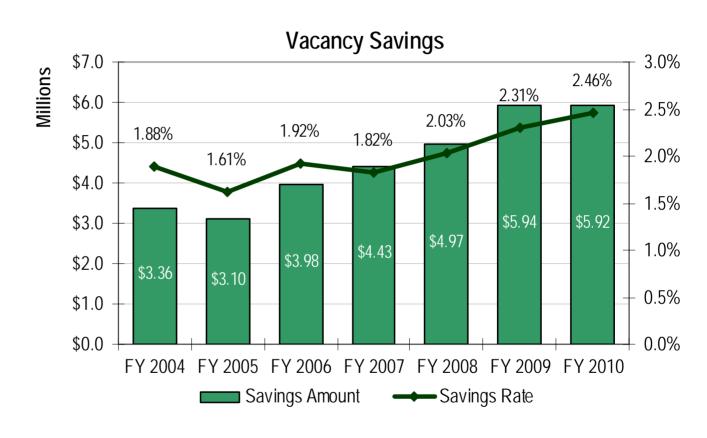
From November 2008 – January 2009 the total number of vacant positions city-wide increased by 23 positions.

The number of positions of positions being held open with "No Requests to Fill" increased by 31 positions.



City Workforce: Vacancy Savings

The proposed budget includes a vacancy savings amount of \$5.92 million. This is only \$0.02 million less than the FY 2009 amount in total.



Reference: Page 8-3 of the FY 2010 Proposed Budget.



City Workforce: Staffing Reductions

- In FY 2010, the City workforce will be reduced by 121 funded full and parttime positions.
 - 74 vacant positions to be eliminated
 - 17 employees affected by conversions, downgrades or possible retirements
 - 30 positions will be subject to a reduction in force (RIF)
- The elimination of 121 positions reduces the City's full-time equivalent (FTE) count by 103.88.
- This reduction, with other changes in the budget, results in a net FTE reduction of 91.6.

(Note: 1.00 FTE represents a position working full-time at 80 hours per pay period. FTE's that are less than 1.00 represent a position that works less than full-time hours.)



City Workforce: Staffing Reductions

- A list of each position that is being reduced can be found on starting on page 8-8 of the proposed budget.
- Additional details on each position can be found in each impacted department's budget text
- The budget includes \$282,000 to fund severance payments and leave buy-outs for those affected employees who ultimately separate from City service.

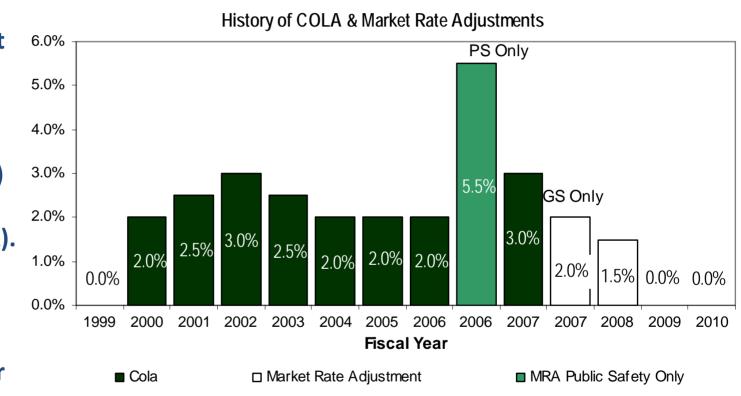
Employee Pay: Overview

No Step/Merit.

Pay frozen for first time since 1990's

No market rate adjustment (MRA) or cost of living adjustment (COLA).

Living wage rate frozen at FY 2009 level of \$13.13 per hour



Reference: Page 8-12 of the FY 2010 Proposed Budget.



Employee Pay: Compensation Option Costs

| Compensation Option Not Recommended | Cost | | |
|--|----------------|--|--|
| FY 2009 One-time \$500 pay supplement and longevity step | \$2.0 Million | | |
| Step/Merit Increase in FY 2010 | \$ 2.6 Million | | |
| (City only) | | | |
| 1% Market Rate Adjustment | \$3.8 Million | | |
| (includes City, ACPS and Transit employees) | | | |

• The FY 2010 proposed budget includes \$1.8 million for the annualized cost of step/merit increases in FY 2010 approved during FY 2009.



Employee Pay: Furloughs

- In the proposed budget, furloughs <u>are not</u> included as a cost savings option.
- This option is appropriate only as a last minute/emergency measure. This option does not have a sustainable impact on future budgets unless it is repeated again.
- The estimated savings from a city-wide furlough varies depending on which employees are included in the furlough.

Furlough Option

Savings Possible

Furlough Exempting Public Safety and

Other Essential Employees

\$565,058



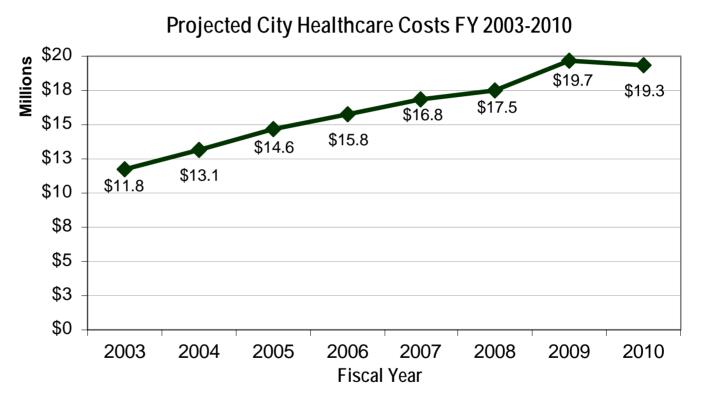
Employee Benefits: Health Care

- Budgeted City healthcare costs decline by \$0.4 million or 1.8%
- Healthcare premiums will increase by 4% (Kaiser) and 10% (United Healthcare) depending on the type of plan.
- Lower than initially expected premium increases for the Kaiser Permanente plan results in a reduction of \$515,000 for health insurance costs (10% vs. 4 %).
- •City continues to use the self-funded healthcare model with United Healthcare. This model is expected to generate \$1.1 million in savings annually once adequate reserves are established.
- Moving to a self-funded model with Kaiser Permanente was discussed but is not proposed at this time because savings were not sufficient.

Employee Benefits: Health Care

Budgeted health care costs decrease by 1.8%.

Costs decline because 121 positions are eliminated.



Reference: Page 8-16 of the FY 2010 Proposed Budget.



Employee Benefits: Health Care

\$47.6

\$112.4

\$140.2

10%

10%

25%

4% premium increase for Kaiser Permanente plans.

10% premium increase for United Healthcare plans.

Employees also incur additional costs for co-pays and prescriptions.

| | | | nthly ee Share | Mont City Sh | • | Total Monthly Premium | | |
|---|------------------|------------|-------------------|-----------------|-----|--------------------------|--|--|
| | Kaiser | | | | | | | |
| Ç | Single | \$42.2 | 10% | \$380.1 | 90% | \$422 | | |
| = | Single Family | \$99.6 | 10% | \$896.8 | 90% | \$996 | | |
| Ų | Single Family | \$171.5 | 31% | \$380.1 | 69% | \$552 | | |
| _ | Family | \$393.6 | 31% | \$896.8 | 69% | \$1,290 | | |
| | Optimum | Choice (Un | ited Health | care) | | | | |

Expected FY 2010 Plan Costs

Family \$319.4 24% \$1,011.7 76% \$1,331

Reference: Page 8-16 of the FY 2010 Proposed Budget



Single

Family

Single

\$428.7

\$428.7

\$1,011.7

90%

90%

75%

\$476

\$1,124

\$569

Other Post Employment Benefits (OPEB)

- Budget includes \$2.5 from the General Fund operating budget million to fund its OPEB obligations
- City is in the second year of a multi-year plan to address its unfunded liabilities for future benefits to City employees after retirement.
- City will gradually increase its annual funding for OPEB obligations to \$11.4 million.
- There is no change to retiree health benefits of a maximum of \$3,120 per year.

Other Post Employment Benefits (OPEB)

CASH FLOW PROJECTIONS

Other Post Employment Benefits

Plan for Funding

| | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|--|------------|------------|------------|------------|------------|------------|------------|
| Cash Flow | \$ 5.0 | \$ 5.8 | \$ 6.5 | \$ 6.9 | \$ 7.5 | \$ 8.1 | \$ 8.7 |
| Medical Subsidy | \$ 1.9 | \$ 2.2 | \$ 2.5 | \$ 2.7 | \$ 3.0 | \$ 3.3 | \$ 3.6 |
| Reimbursement | \$ 2.5 | \$ 2.7 | \$ 3.0 | \$ 3.1 | \$ 3.3 | \$ 3.5 | \$ 3.6 |
| Life Insurance | \$ 0.8 | \$ 0.9 | \$ 1.0 | \$ 1.1 | \$ 1.2 | \$ 1.4 | \$ 1.5 |
| Fund Balance Draw Down Planned | \$ 4.2 | \$ 3.1 | \$ 2.0 | \$ 1.4 | \$ - | \$ - | \$ - |
| New Funding | \$ 1.4 | \$ 2.5 | \$ 2.9 | \$ 3.1 | \$ 3.9 | \$ 3.3 | \$ 2.7 |
| Total Annual Contributions | \$ 10.6 | \$ 11.4 | \$ 11.4 | \$ 11.4 | \$ 11.4 | \$ 11.4 | \$ 11.4 |
| Investible Funds | \$ 5.6 | \$ 5.6 | \$ 4.9 | \$ 4.5 | \$ 3.9 | \$ 3.3 | \$ 2.7 |
| Fund Balance | \$ 6.0 | \$ 12.5 | \$ 18.8 | \$ 25.0 | \$ 31.0 | \$ 36.9 | \$ 42.5 |
| Investment Assumption: | 7.5% | | | | | | |
| % of Annual Required Contribution Funded | 94% | 100% | 100% | 100% | 100% | 100% | 100% |

Reference: Page 8-17 of the FY 2010 Proposed Budget.



Employee Benefits: Life Insurance

- The budget for group life insurance decreases in FY 2010
- In FY 2010, the City contribution for group life insurance will be reduced to 1x salary for <u>future employees</u> (starting after July 1, 2009).
- Reducing the City's contribution for group life insurance results in a savings of \$25,000.
- Contribution rates made by the City will not change for current employees.
- Future employees who wish to increase their group life insurance contribution can do so at their own cost.

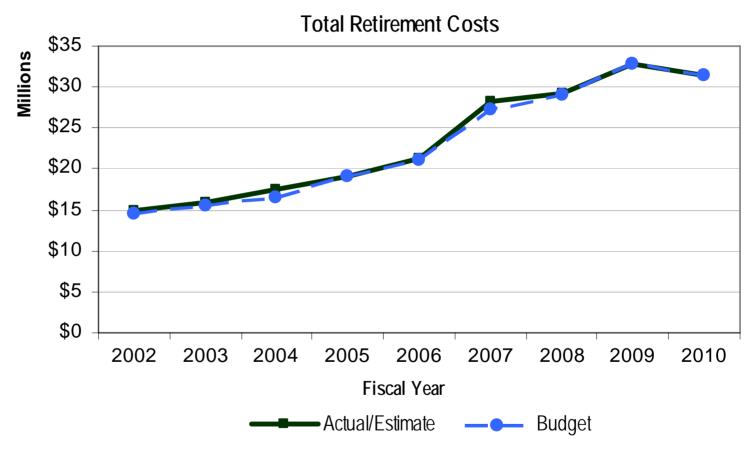
Employee Benefits: Retirement

- The budget for retirement decreases in FY 2010 by 4.4%
- In FY 2010, <u>future employees</u> (starting after July 1, 2009) will begin to pay 2% of the City Supplemental Plan.
- This change results in \$185,000 in FY 2010 savings.
- Due to major stock market declines, it is expected that retirement contribution rates will rise in FY 2011.

Employee Benefits: Retirement

Budget for retirement decreases by \$1.4 million in FY 2010 for a total of \$31.4 million.

Costs decline because 121 positions are eliminated.



Reference: Page 8-15 of the FY 2010 Proposed Budget.



Employee Benefits: Retirement

Contribution Pates for City Employees

Current Employees Future Employees (Dost July 1 2000)

Retirement contribution percentages by the City vary by retirement plan.

| Continuation Rates for City Employees | | | | | (PUSI July | 1, 2007) | |
|---|---------|-------|------------|-------|------------|----------|--|
| | FY 2009 | | FY 20 |)10 | FY 2010 | | |
| Plan | City | Emp'e | City | Emp'e | City | Emp'e | |
| VRS | 12.06% | - | 12.07% | - | 12.07% | - | |
| City Supplemental Plan ^{4,5} | 5.64% | - | 5.60% | - | 3.60% | 2.00% | |
| VRS & City Supplement Total ¹ | 17.70% | - | 17.67% | - | 15.67% | - | |
| Sworn Fire & Police ² | 26.41% | 8.0% | 26.79% | 8.0% | 26.79% | 8.0% | |
| Deputy Sheriffs, Fire Marshals & ERT ³ | 22.35% | - | 22.35% | - | 22.35% | - | |

¹ VRS includes only full-time GS employees; City Supplemental includes those working 20 hours or more.

Reference: Page 8-15 of the FY 2010 Proposed Budget.



Starting in FY

² Employer contribution includes 2.35% for Disability Income Plan. Of the 8.0% employee contribution, 7.5% is for the Defined Benefit plan and 0.5% is for the Disability component.

³ This contribution includes VRS and the City Supplemental Plan plus a defined contribution amount of 1.79% to equal the Sw orn Fire & Police FY 2008 contribution rate of 22.35%. This rate had not changed as the Sworn Fire & Police rate changed due to actuarial assumptions.

⁴ As of FY 2010 new employees will pay 2% into the supplemental retirement system.

⁵ For current employees the 2% employee share paid by the City will continue to be paid by the City but will be characterized as a City contribution. Thus, an employee who leaves before vesting will not be entitled to a refund of this contribution.

Employee Benefits: Wellness Program

- FY 2010 Wellness budget is decreased slightly (\$5,193).
- Benefits in the past for employees include:
 - Annual Health Fair
 - Health Screenings
 - Weight Watchers At-Work
 - Lunch time yoga classes at Gadsby's Tavern Museum
 - Free use of City recreation facilities
 - Discount memberships at the Alexandria YMCA

Employee Benefits: Other Benefits

• Employees are provided a transit benefit up to \$75 per month (with an option to contribute on a pre-tax basis up to \$45 of their own money).

• Tuition Assistance for education and training classes is provided based on availability of funding.

Creative Forms of Compensation

- City Employees will be given an extra day of leave in FY 2010.
- Leave accrual rates will be increased by 3.08 hours per pay period.

Example:

An employee with a leave accrual rate of 3.69 hours/pay period in FY 2009 will have a rate of 4.00 hours/pay period in FY 2010.

FY 2009: 3.69 hours x 26 pay periods = 95.94 hours of annual leave

FY 2010: 4.00 hours x 26 pay periods = 104.00 hours of annual leave

Difference of 7.8 hours (1 day) from FY 2009 to FY 2010

• The maximum accrual cap will not change.

Early Retirement Incentives

- Options to provide incentives for early retirement were seriously considered but not included in the proposed budget
- Complexities with the Virginia Retirement System (VRS) were identified as an issue.
- The volume of RIFs did not warrant the need to establish incentives to retire that would otherwise affect a much wider portion of the City workforce.